# Inna Kozlinska, Ph.D.

University of Groningen Faculty of Economics & Business Nettelbosje 2, 9747 AE Groningen Netherlands

Contact email: i.kozlinska@rug.nl

### **Education**:

2017 **Ph.D.** – **Business Administration**, Joint doctoral programme (Cotutelle agreement).

University of Turku, Turku School of Economics (Finland) & University of Tartu,

School of Economics and Business Administration (Estonia)

Thesis title: "Evaluation of the Outcomes of Entrepreneurship Education Revisited: Evidence from Estonia and Latvia", defended on 22.12.2016 (Eximia Cum Laude),

supervisors – Prof. T. Mets, Prof. U.Hytti.

2009 MBA in Global Finance and Banking, BA School of Business and Finance, Latvia;

SBS Swiss Business School, Switzerland. Joint degree. Thesis title: "Analysis of

Derivatives as the World Financial Crisis Factor", defended on 23.05.2009.

2007 **BA (Hons) Marketing**, *University of Central Lancashire*, *UK*. Thesis title: "How to

Improve Bank Advertising in Latvia. Advertising Practices of SEB Bank in Latvia

and Barclays Bank in the UK", completed on 20.06.2007.

## Language skills:

a) English – full professional proficiency;

b) Latvian – professional working proficiency;

c) French – limited working proficiency;

- d) Dutch elementary proficiency;
- e) Russian native or bilingual proficiency.

## **Current positions:**

December 2018 – Assistant professor of entrepreneurship, University of Groningen, Faculty of present

Economics & Business, Department of Innovation Management & Strategy

(Netherlands).

November 2018 -Senior researcher, RISEBA University of Applied Sciences (Latvia). Research,

teaching PhD-level courses. present

### **Previous employment:**

2017 – 2018	<b>Postdoctoral researcher</b> , <i>University of Turku, Turku School of Economics</i> (Finland). Responsible for quantitative data collection and analysis in the project "Academic Entrepreneurship as a Social Process" funded by the Academy of Finland.
2016 – 2017	Postdoctoral research fellow, Aston University, Aston Business School (United
2010 2017	Kingdom).
	Responsible for quantitative data analysis and organisation of a conference for social entrepreneurs and policy makers within the EU-funded project "Social
	Entrepreneurship as a Force for More Inclusive and Innovative Societies". Also responsible for data collection, analysis and reporting in the applied research project on entrepreneurship education in the university.
2013 - 2016	Junior teaching fellow, Stockholm School of Economics in Riga (Latvia).
2013 2010	Responsible for planning and delivering workshops on research methods to Bachelor and Master level students.
2012 – 2013	<b>Junior research fellow</b> , University of Tartu, School of Economics and Business Administration, Centre for Entrepreneurship (Estonia).
	Responsible for research in entrepreneurship education within the EU-funded project
	"Central Balticum Entrepreneurship Interaction" devoted to training of educators
	(implemented as part of the Central Baltic INTERREG IV A programme 2007-2013).
	Tasks included planning and conducting interviews with educators in Finland, Estonia and Latvia; analysis of the collected data and reporting of results to the project partners

### **Publications:**

Peer-reviewed journal publications

Jefremovs, A. and Kozlinska, I. (2022) Music Education in Adolescence – A Pathway to Entrepreneurial Identity? *Industry and Higher Education*, 36(4), 442-455. DOI: 10.1177/09504222211042282.

and the European Commission.

Kozlinska, I., Rebmann, A., Mets, T. (2020) Entrepreneurial Competencies and Employment Status of Business Graduates: The Role of Experiential Entrepreneurship Pedagogy, *Journal of Small Business and Entrepreneurship*. DOI: 10.1080/08276331.2020.1821159.

Kozlinska, I., Mets, T., Rõigas, K. (2020) Measuring Learning Outcomes of Entrepreneurship Education Using Structural Equation Modeling, *Administrative Sciences*, 10, 58.

Keller, P. and Kozlinska, I. (2019) Entrepreneurial Affect and Emotions in Entrepreneurship Education Impact Research: A Systematic Review and Research Agenda, *Entrepreneurship Education and Pedagogy*, 2(4), 281-307.

Räty, H., Hytti, U., Kasanen, K., Komulainen, K., Siivonen, P., Kozlinska, I. (2019) Perceived Employability and Ability Self Among Finnish University Students, *European Journal of Psychology of Education*, 1-19.

Räty, H., Kozlinska, I., Kasanen, K., Siivonen, P., Komulainen, K., Hytti, U. (2019) Being Stable and Getting Along with Others: Perceived Ability Expectations and Employability Among Finnish University Students. *Social Psychology of Education*, 22, 757-773.

Räty, H., Komulainen, K., Hytti, U., Kasanen, K., Siivonen, P., Kozlinska, I. (2019) University Students' Perceptions of their Abilities Relate to their Entrepreneurial Intent, *Journal of Applied Research in Higher Education*, 11(4), 897-909.

Kozlinska, I., Mets, T. and Rõigas, K. (2017) Perceived Learning Outcomes of Experiential Entrepreneurship Education: The Case of Latvian Business Schools. In: Santos, S., Caetano, A., Mitchell, C., Landström, H. and Fayolle, A. (eds.), *The Emergence of Entrepreneurial Behaviour: Intention, Education and Orientation*, Cheltenham, UK, and Northampton, MA, USA: Edward Elgar.

Mets, T., Kozlinska, I. and Raudsaar, M. (2017) Patterns in Entrepreneurial Competences as Perceived Learning Outcomes of Entrepreneurship Education: The Case of Estonian HEIs, *Industry and Higher Education*, 31(1), 23-33.

- Kozlinska, I. (2012) Fundamental View of the Outcomes of Entrepreneurship Education, *University of Tartu Faculty of Economics and Business Administration Working Paper Series*, 90, 3-28.
- Kozlinska, I. (2012) Teachability Quest in Entrepreneurship Research, *Socialiniai tyrimai / Social Research*, 4 (29), 69–81.
- Kozlinska, I. (2012) Obstacles to University-Industry Cooperation in the Domain of Entrepreneurship, *Journal of Business Management*, 6, 153–160.
- Kozlinska, I. (2011) Current Trends in Entrepreneurship Education: Challenges for Latvia and Lithuania, *Socialiniai tyrimai / Social Research*, 4 (25), 75–88.
- Kozlinska, I. (2011) Contemporary Approaches to Entrepreneurship Education, *Journal of Business Management*, 4, 205-220.
- Kozlinska, I. (2009) Derivatives as the World Financial Crisis Factor, *Journal of Business Management*, 2, 75–84.

### Dissertation

Kozlinska, I. (2016) Evaluation of the Outcomes of Entrepreneurship Education Revisited. Evidence from Estonia and Latvia. Publications of the University of Turku – Annales Universitatis Turkuensis sub-series E – Oeconomica, vol.10, Turku: Juvenes Print.

#### **Editorials**

Mets, T., Kozlinska, I., Raudsaar, M., Trabskaia, I. (2023) New Perspectives on Entrepreneurship Education: Introduction, *Administrative Sciences*, 13(1), 13.

## Technical reports

- Kozlinska, I., Mets, T., Paalzow, A. and the CB Entreint project team (2013) Central Balticum Entrepreneurship Interaction. Analysis of Entrepreneurship Educators' Training Needs and Practices, Aalto University Publication Series *Business+Economy*, 4, Helsinki: Unigrafia OY.
- Kozlinska, I., Mets, T., Sauka, A. and the CB Entreint project team (2013) Entrepreneurship Education Best Practices from the Netherlands and the United Kingdom. Insights from the CB Entreint Project Study Trips, Aalto University Publication Series *Business+Economy*, 6, Helsinki: Unigrafia OY.

## Research-related publications intended for the general public

- Reisz, M. (2017) Learning by 'Not Doing' May Be Just as Effective, Suggests Study, *Times Higher Education*, published on 11 January 2017. An article based on the PhD thesis and phone interview. Available at timeshighereducation.com.
- Kozlinska, I. (2017) Ajatuksia Yrittäjyysyliopistosta: Academics and Entrepreneurs True or False Dichotomy? University of Turku, *Entrepreneurial University blog*, published on 20 October 2017. Available at yrittajyysyliopisto.fi.

## Work-in-progress:

- Kozlinska, I., Hytti, U., Stenholm, P. "Academics and Entrepreneurs: Enablers of Hybrid Identity Centrality among University Researchers". Under revision for *Research Policy*.
- Kozlinska, I., Costa, S., Noseleit, F. "Envisioning the Future: The Role of Passion in Eudaimonic Well-Being of Entrepreneurs". Manuscript in preparation targeting the *Journal of Business Venturing*.
- Strazda, A., Kozlinska, I., Englis, P. "Research Integrity Management in Business Schools". Manuscript in preparation.
- Kozlinska, I., Englis, B., Frederiks, A., Costa, S. "Impact of Visualisation Practice on the Quality of New Venture Ideas". Experimental study in progress.
- Kozlinska, I., Rebmann, A., Hytti, U. "Legitimacy of Entrepreneurship Education in Different Fields". Manuscript in preparation targeting the *Academy of Management Learning and Education*.
- Folmer, E., Stephan, U., Kozlinska, I. "Social Enterprises Collaborating for Varieties of Impacts across Regions". Manuscript in preparation targeting the *Journal of Management*.

Kozlinska, I., Nikolaev, A. "Identity Change of STEM Students in Technology Entrepreneurship Course". Research in the data analysis stage.

### Conference presentations and symposia

- Kozlinska, I., Costa, S., Noseleit, F. "Envisioning the Future: the Role of Passion in Eudaimonic Well-being of Entrepreneurs", VI Paper Development Seminar, University of Seville, 17-18 April 2023, Seville, Spain.
- Strazda, A., Kozlinska, I., Englis, P. "Creating the Management System of Research Integrity Culture in Business Schools: Implications for Entrepreneurship Research", USASBE Conference, online participation, 18-22 January 2023, Florida State University, USA.
- Kozlinska, I. "Five Tricks into the Art of Conducting Research", 15th Annual Scientific Baltic Business Management Conference, Doctoral Pre-Conference, 1 June 2022, Riga, Latvia.
- Jefremovs, A., Kozlinska, I. "Music Education in Adolescence A Pathway to Entrepreneurial Identity?" at the 80th Academy of Management Annual Meeting, online conference, 7-11 August 2020.
- Kozlinska, I., Rebmann, A., Hytti, U. "Legitimacy of Entrepreneurship Education in Different Fields: An Educator's Perspective", Research in Entrepreneurship and Small Business (RENT) Conference, 27-29 November 2019, Berlin, Germany.
- Kozlinska, I., Rebmann, A., Hytti, U. "The Distinctiveness and Value of Enterprise Education for Non-Business Disciplines", at the 79<sup>th</sup> Academy of Management Annual Meeting, 9-13 August 2019, Boston, USA.
- Kozlinska, I., Hytti, U., Stenholm, P. "Academic AND Entrepreneur: Enablers of Hybrid Identity Strength among University Researchers", Babson College Entrepreneurship Research (BCERC) Conference, 5-8 June 2019, Babson Park, MA, USA.
- Folmer, E., Stephan, U., Kozlinska, I. "Social Enterprises Collaborating for Varieties of Impacts across Regions", at the 78th Academy of Management Annual Meeting, Social Entrepreneurship Symposium, 10-14 August 2018, Chicago, USA.
- Folmer, E., Stephan, U., Kozlinska, I. "Collaborating for Impact: Social Enterprises and their Impacts Across Regional Contexts", at the BCERC Conference, 6-9 June 2018, Waterford Institute of Technology, Ireland.
- Kozlinska, I. "Fostering Innovative Entrepreneurship through Education: Bringing up Pioneers and Visionaries of the Future", Entrepreneurship Theory & Practice Editor Panel and Paper Workshop at the BCERC Conference, 6 June 2018, Waterford Institute of Technology, Ireland.
- Keller, P., Kozlinska, I. "A Research Outlook on Learning Outcomes of Experiential Entrepreneurship Education for Students from Different Disciplines", at the 31<sup>st</sup> IBIMA Conference, 25-26 April 2018, Milan, Italy.
- Kozlinska, I., Rebmann, A., Mets, T. "Entrepreneurial Learning Outcomes and Occupational Status of Business Graduates in the Baltics", at the 77th Academy of Management Annual Meeting, 4-8 August 2017, Atlanta, USA.
- Kozlinska, I. "Key Challenges in Conducting a Doctoral Research Project. My Experience from Latvia, Estonia and Finland", at the 19<sup>th</sup> Nordic Conference on Small Business (NCSB) Research *Entrepreneurship and Value Creation*, 18-20 May 2016, Stockholm School of Economics in Riga, Latvia.
- Kozlinska, I., Mets, T. "Education- and Enterprise-Level Outcomes of Teaching Entrepreneurship to Undergraduate Business Students Is there a Quantifiable Connection?" at the European University Network on Entrepreneurship (ESU) conference, 16-22 August 2015, Southampton Solent University, Southampton, United Kingdom.
- Kozlinska, I., Mets, T. "Perceived Learning Outcomes of Experiential Entrepreneurial Education: the Case of Latvian Business Schools", at the 8<sup>th</sup> Entrepreneurship, Innovation and Regional Development conference, 18-19 June 2015, University of Sheffield, Sheffield, United Kingdom.
- Kozlinska, I., Mets, T., Roigas, K. "Measuring Learning Outcomes of Entrepreneurship Education Using Structural Equation Modelling", at the 8<sup>th</sup> Finnish Entrepreneurship Education Conference (FinEEC) *Enterprise Education Vol. 2*, 25-26 September 2014, Seinäjoki University of Applied Sciences, Seinäjoki, Finland.
- Kozlinska, I., Mets, T. "Traditional vs. Experiential Entrepreneurship Education: Comparison of Learning Outcomes", at the Inaugural 3E Conference, 10-11 April 2014, Turku School of Economics, Turku, Finland.

- Kozlinska I., Mets, T. "Teaching Entrepreneurship in Estonia and Latvia: State of Development and Comparative Insights", at the 7<sup>th</sup> FinEEC *Entrepreneurial Ecosystems*, 26-27 September 2013, Aalto University School of Business, Helsinki, Finland.
- Kozlinska, I. "Learning Outcomes Paradox of Entrepreneurship Education Impact in Leading Business Schools of Latvia", at the ESU conference, 19-23 August 2013, University Institute of Lisbon, Lisbon, Portugal.
- Kozlinska, I. "Fundamental View of the Outcomes of Entrepreneurship Education", at the ESU conference, 19-25 August 2012, University of Southern Denmark, Kolding, Denmark.
- Kozlinska, I. "Current Trends in Entrepreneurship Education: Challenges for Latvia and Lithuania", at the 11<sup>th</sup> ERNESTAS GALVANAUSKAS International Scientific Conference *Increasing Regional Competitiveness: Interaction between Science and Business (Practical Approach)*, Šiaulių universitetas, 17-18 November 2011, Siauliai, Lithuania.

## Research funding pre-PhD:

Turku University Foundation Young Researcher's Grant, 08 – 10.2014.

CIMO Fellowship for Doctoral Studies and Research, Finnish Ministry of Education and Culture, 01 – 06.2014.

Estonian Government Scholarship for Doctoral Studies and Research under the bilateral agreement between the Ministry of Education and Science of Latvia and the Estonian Ministry of Education and Research, 09.2012 – 06.2013.

European Social Fund target PhD scholarship, project Nr. 2011/0058/1DP/1.1.2.1.2/11/IPIA/VIAA/001, 02.2013-12.2013.

European Social Fund target PhD scholarship, project Nr. 2009/0164/1DP/1.1.2.1.2/09/IPIA/VIAA/012, 02.2012-12.2012.

## Teaching interests and experience

# University of Groningen (2018 – present)

Principles of Entrepreneurship (Bachelor level course, 5 ECTS)

International Marketing (Bachelor level course, 5 ECTS)

Sustainable Planet (Bachelor level course, 5 ECTS)

Research Paper (Pre-Master Small Business & Entrepreneurship, 5 ECTS)

Research Paper (Pre-Master Strategic Innovation Management, 5 ECTS)

### RISEBA University of Applied Sciences (2022 – present)

Small Business and Entrepreneurship Research (PhD level course, 6 ECTS)

Contemporary Entrepreneurship Research (PhD level course, 6 ECTS)

### University of Turku (2017-2018)

Identification and Evaluation of Entrepreneurial Opportunities (Bachelor level course, 6 ECTS)

## Stockholm School of Economics in Riga (2013-2016)

Research Methods for B.Sc. Thesis.

## Thesis supervision

### PhD students

Anna Strazda (2021-...) Research Integrity Management in Business Schools, RISEBA University of Applied Sciences (Latvia).

Pierre Keller (2017-2020) Entrepreneurship Education: Support Approaches for Students with Different Entrepreneurial Profiles. Doctoral thesis, Banku Augstskola School of Business and Finance (Latvia).

### Master students

- Bo Peters (2023) *The Well-being of Entrepreneurs in the Early Entrepreneurship Phases*. MSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Casper Christiaanse (2023) *Mindfulness meditation and its effects on perceived well-being of entrepreneurs.*MSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Irene Omole (2022) What Cultural Factors Influence the Entrepreneurial Orientation of Dutch and Nigerian Social Entrepreneurs? MSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Tim Enting (2021) Affective Simulation: Effects on New Venture Ideation Quality Among Potential Entrepreneurs. MSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Hannah Weitz (2020) *Small Firms: The Precursors of Future Business Environments?* MSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).

#### Bachelor students

- Au Qian Zheng (2023) The Distinguishing Factors among Social Entrepreneurs in Developed versus Developing and Underdeveloped Country. BSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Olivia Nauta (2023) Is there a difference in the incentives that make autonomy an important motivation for entrepreneurship in high power distance cultures versus low power distance cultures? BSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Linda Drent (2023) Women entrepreneurs in the social media industry: Exploration of social factors and their impact on well-being. A comparison of developed and developing countries. BSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Nout van der Sloot (2023) A study about the influence of regulations on eudaimonic well-being of real estate entrepreneurs. BSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Louis Siekmann (2023) Cultural Intelligence and Entrepreneurial Orientation: A Study of Their Impact on International Business Performance. BSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Kris Gehrels (2023) *Entrepreneurial wellbeing and career success: a systematic literature review.* BSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Jan van Urk (2023) Cultural determinants of work-life balance and perceived well-being: A comparative study of American and Dutch entrepreneurs. BSc thesis, University of Groningen, Faculty of Economics & Business (Netherlands).
- Ole Spee (2022) The Influence of Financial and Management Consulting on Startups Capacity to Fundraise. BSc thesis, University of Groningen, University College Groningen (Netherlands).
- Katarina Doebelt (2022) Achievement of Social Change: How Does it differ between NGOs and Social Enterprises? BSc thesis, University of Groningen, University College Groningen (Netherlands).
- Thea Steder (2022) *The Influence of Culture Shock on Work Motivation of Individuals in International Volunteer Programmes*. BSc thesis, University of Groningen, University College Groningen (Netherlands).
- Ilse Weusthuis (2021) Improving Access to Loans for Female entrepreneurs in Nigeria: The Role of Human Capital and Social Capital. BSc thesis, University of Groningen, University College Groningen (Netherlands).
- Florin-Cristian Giurca (2021) Can Local SMEs Benefit From The Rise of E-commerce? BSc thesis, University of Groningen, University College Groningen (Netherlands).
- Artūrs Jefremovs (2019) *Music Education during Adolescence A Pathway to Entrepreneurial Identity?* Bachelor thesis, Stockholm School of Economics in Riga (Latvia).
- Katrin Aardam, Raman Nakazny (2016) To use or not to use P2P? Qualitative analysis of perceived reasons behind consumer decisions in choosing peer-to-peer mobile payments. Bachelor thesis, Stockholm School of Economics in Riga (Latvia).

Monika Jurgelionytė (2014) Acquisition plans of IT start-ups in the Baltic States. Bachelor thesis, Stockholm School of Economics in Riga (Latvia).

Elina Papernaya (2013) SME sector in Belarus: qualitative analysis of development impediments. Bachelor thesis, Stockholm School of Economics in Riga (Latvia).

### PhD defence committees

Dhia Mufeed Qasim (2021) Electronic Entrepreneurial Intentions in Jordan: Entrepreneurial Culture, Risk Propensity and the Moderating Role of Gender, University of Seville (Spain).

Muna Bunghait (2020) Entrepreneurship Education, Opportunity Cost, and Entrepreneurial Intentions: Insights from a Field Experiment, King's College London (United Kingdom).

#### Selected awards and distinctions:

- Expert rights in social and education sciences, granted by the Latvian Scientific Council 2022-2025.
- University Teaching Qualification, 120 hours of pedagogical training recognized by all universities of the Netherlands (core competences: design and redesign of course units, teaching and supervising students, testing and assessment, evaluation), December 2019 – July 2022.
- Nomination for the Matthijs Hammer Award to the most innovative research that makes a difference by helping young entrepreneurs, of the paper "What is the Distinctiveness of Enterprise Education for Non-Business Disciplines?" (with Anna Rebmann and Ulla Hytti, 3E Conference in Enschede, Netherlands,
- The Best Reviewer Award, Academy of Management Annual Meeting, Entrepreneurship Division (Atlanta, USA, 2017).
- The Highly Commended Paper Award for the paper "Education- and Enterprise-Level Outcomes of Teaching Entrepreneurship to Undergraduate Business Students – Is there a Quantifiable Connection?" (with Tonis Mets, ESU Conference in Southampton, UK, 2015).
- The Best Paper Award for the paper "Measuring Learning Outcomes of Entrepreneurship Education Using Structural Equation Modelling" (with Tonis Mets and Kärt Roigas, Entrepreneurship Education Conference in Seinäjoki, Finland, 2014).
- The Best Paper Award for the paper "Learning Outcomes Paradox of Entrepreneurship Education Impact in Leading Business Schools of Latvia" (with Tonis Mets and Kärt Roigas, ESU conference in Lisbon, Portugal, 2013).
- Nomination for the Best Paper Award of the paper "Fundamental View of the Outcomes of Entrepreneurship Education" (ESU conference in Kolding, Denmark, 2012).

### Academic activities and affiliations

- Ad-hoc refereeing work for Journal of Small Business Management, Entrepreneurship Education and Pedagogy, Education + Training, Industry & Higher Education, Thinking Skills & Creativity, Journal of Business Management, Journal of Business Venturing;
  Organizer of the doctoral pre-conference at the 14<sup>th</sup> Annual Scientific Baltic Business Management
- Conference (ASBBMC 2021);
- Member of the Editorial Board Journal of Business Management, ISSN 1691-5348 (2021-present),
- Editor-in-Chief Journal of Business Management, ISSN 1691-5348 (2022-present);
- Member of the accreditation expert committees as an international expert (Study direction "Management, Administration and Management of Real Property" at Ventspils University of Applied Sciences, 2020 and 2023);
- Expert in social and education sciences, granted by the Latvian Scientific Council 2022-2025;

- Chair and/or discussant at the 3E (http://www.ecsb.org/3e/), ESU (http://www.esu-network.eu/), and FinEEC (http://www.yktt.fi/index\_eng.html) conferences (2014-2019);
- Membership in professional organisations: European Council for Small Business (ECSB), Academy of Management (AoM), United States Association for Small Business and Entrepreneurship (USASBE).

# **Professional experience**

2007-2011 JSC Rietumu Banka, corporate and investment bank

Project manager PR specialist

Internal communications manager

Marketing analyst