

Adriaan R. Soetevent

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Birth: January 14, 1976, Emmen, The Netherlands
Civil status: Married to Coralie de Gier; two children

Education

PhD, economics (*cum laude*), University of Groningen, 2004.
Graduate program of the Dutch Network of General and Quantitative Economics (NAKE), 2002.
MA in econometrics, University of Groningen, 1999.

Current Academic Affiliations

University of Groningen, Professor of Microeconomics, August 2013 – present

Prior Academic Affiliations

Mar 2010 – July 2013: Professor of Empirical Microeconomics, University of Amsterdam
Feb 2010 – July 2013: Director of Graduate Studies, Tinbergen Institute, Amsterdam
Aug 2004 – Feb 2010: Assistant professor, University of Amsterdam
Nov 1999 – Jun 2004: PhD student, University of Groningen

Visiting positions

Dartmouth College, Hanover, NH, USA, September – October 2018
Visiting Fellow

Tufts University, Boston MA, USA, March – April 2004
Visiting Fellow

University of Wisconsin at Madison WI, USA, January – May 2003
Honorary Fellow

Policy and Advisory Positions

Academic partner. CPB Netherlands Bureau for Economic Policy Analysis at the Sector Competition and Regulation, January 2018- present

Editorial Positions

Associate Editor, *De Economist*, 2011 – present
Member of the Editorial Board, *GAMES*, 2021 – present

Doctoral dissertation

Social Interactions and Economic Outcomes, University of Groningen, 2004.
Principal advisor: Peter Kooreman; second advisor: Lambert Schoonbeek.

Publications in refereed journals

20. Fosgaard, T. R. and A. R. Soetevent (2022): "I will donate later! A field experiment on cell phone donations to charity," **Journal of Economic Behavior & Organization**, 202, 549-565. <https://doi.org/10.1016/j.jebo.2022.08.025>
19. Soetevent, A. R. (2022): "Short Run Reference Points and Long Run Objectives. (No) Evidence from Running Data," **Journal of Economic Psychology**, March, 102471.
18. Hinloopen, J. and A. R. Soetevent (2020): "(Non-)Insurance Markets, Loss Size Manipulation and Competition: Experimental Evidence." **Journal of Industrial Economics**, 68(4), 819-856.
17. Soetevent, A. R. and T. Bružikas (2018): "The Impact of Process Innovation on Prices: Evidence from Automated Fuel Retailing in The Netherlands." **European Economic Review**, 110, 181-196.
16. Heijnen, P. and A. R. Soetevent (2018): "Price competition on graphs." **Journal of Economic Behavior & Organization**, 146, February, 161-179.
15. Soetevent, A. R. and L. Zhou (2016): "Loss Modification Incentives for Insurers Under Expected Utility and Loss Aversion," **De Economist**, 164(1), 41-67.
14. Heijnen, P., M. A. Haan and A. R. Soetevent (2015): "Screening for collusion: A spatial statistics approach," 2015, **Journal of Economic Geography**, 15(2), 417-448.
13. Soetevent, A. R., M. A. Haan and P. Heijnen (2014): "Do auctions and forced divestitures increase competition on established markets? Evidence for Dutch retail gasoline," **Journal of Industrial Economics**, 62(3), 467-502.
12. Soetevent, A. R. and F. A. Felsö (2014): "Broad and narrow bracketing in gift certificate spending," **European Economic Review**, 66, 284-302.
- 11b. Onderstal, A. M., A. J. H. C. Schram and A. R. Soetevent (2014): "Reprint of: Bidding to Give in the Field," **Journal of Public Economics**, 114, 87-100.
- 11a. Onderstal, A. M., A. J. H. C. Schram and A. R. Soetevent (2013): "Bidding to Give in the Field," **Journal of Public Economics**, 105, 72-85.
10. Kuhn, P., P. Kooreman, A.R. Soetevent and A. Kapteyn (2011): "The Effects of Lottery Prizes on Winners and their Neighbors: Evidence from the Dutch Postcode Lottery," **American Economic Review**, 101(5), 2226-2247.
9. Soetevent, A. R. (2011): "Payment Choice, Image Motivation and Contributions to Charity: Evidence from a Field Experiment," **American Economic Journal: Economic Policy**, 3(1), 180-205.
8. Hinloopen, J. and A. R. Soetevent (2008): "Laboratory evidence on the effectiveness of corporate leniency programs," **RAND Journal of Economics**, 39(2), 607-616.
7. Ioannides, Y. M. and A. R. Soetevent (2007): "Social Networking and Individual Outcomes beyond the Mean-Field Case," **Journal of Economic Behavior & Organization**, 64(3-4), 369-390.
6. Soetevent, A. R. and P. Kooreman (2007): "A Discrete Choice Model with Social Interactions; with an Application to High School Teen Behavior," **Journal of Applied Econometrics**, 22(3), 599-624.
5. Ioannides, Y. M. and A. R. Soetevent (2006): "Wages and Unemployment in a Random Social Network with Arbitrary Degree Distribution," 2006, **American Economic Review Paper & Proceedings**, 96(2), 270-274.
4. Soetevent, A. R. (2006): "Empirics of the Identification of Social Interactions; an Evaluation of the Approaches and Their Results," **Journal of Economic Surveys**, 20(2), 193-228.

3. Schoonbeek, L. and A. R. Soetevent (2006): "Price-Setting Behavior in the Presence of Social Interactions," **Jahrbücher für Nationalökonomie und Statistik**, **226**(2), 208-228.
2. Soetevent, A. R. and P. Kooreman (2005): "Social ties within school classes – the roles of gender, ethnicity and having older siblings," **Oxford Review of Economic Policy**, **21**(3), 373-391.
1. Soetevent, A. R. (2005): "Anonymity in Giving in a Natural Context – A Field Experiment in 30 Churches," **Journal of Public Economics**, **89**(11-12), December, 2301-2323.

Reprinted in Andreoni, J., editor, The Economics of Philanthropy and Fundraising, Volume II: Fundraising and the Sociality of Giving, Cheltenham: Edward Elgar, 2015 (Chapter 10 in Part II: Experiments on Fundraising: Lab and Field)

Reprinted in John A. List and Anya Samek, eds, Field Experiments, in the Series: The International Library of Critical Writings in Economics 345, Cheltenham: Edward Elgar, 2018.

Reprinted in E. Carbone, C. Starmer, eds. New Developments in Experimental Economics, Cheltenham: Edward Elgar, 2007.

Working papers

"Sharing with Minimal Regulation? Evidence from Neighborhood Book Exchange," 2022, with Anouk Schippers, *R&R European Economic Review*

"Improving Worker Productivity Through Tailored Performance Feedback: Field Experimental Evidence from Bus Drivers," 2023, with Gert-Jan Romensen, *R&R Journal of Political Economy: Microeconomics*

"I'd Like to Move It! Consumption Rivalry in the EV Public Charging Market: Demand Estimation with Deterministic Choice Set Variation," 2022, *R&R Journal of Environmental Economics & Management*

"Risk and Loss Aversion, Price Uncertainty and the Implications for Consumer Search," 2016, Discussion Paper no. 2016-049/VII, Tinbergen Institute, with Tadas Bruzikas.

Publications in books

2. Peter, A. N. and A. R. Soetevent (2019): "Randomization in field Experiments," Chapter II.2 in Handbook of Research Methods and Applications in Experimental Economics, Arthur Schram and Aljaž Ule (eds.), Edward Elgar Publishing Ltd., 121-140
1. Hinloopen, J. and A. R. Soetevent (2014): "Exploitation and Induced Tacit Collusion; A Classroom Experiment of Corporate Leniency Programs," Chapter 8 in Analysis of Competition Policy and Sectoral Regulation, Martin Peitz and Yossi Spiegel (eds.), CRESSE Volume, Now Publishers, Boston.

Non-refereed publications

2. Drijver, S. J. and A. R. Soetevent (2000): "One-sided underreaction in stock prices," in: SOM Essay Competition 2000, pp. 35-49.
1. Soetevent, A. R. (1999): "The static replication of barrier options," Master thesis, University of Groningen.

Publications in Dutch

12. "Een commercieel talent voor liefdadigheid," 2016, *Economisch Statistische Berichten*, **101**, nr. 4740, 546-549, with Marijke Leliveld and Anouk Schippers.
11. "Canon deel 17: Gedragseconomie," 2015, *Economisch Statistische Berichten*, **100**, nr. 4716, 486-491, with Jan Potters and Arno Riedl.

10. "Zelfontplooiing als vruchten aan een boom," 2015, In: *Zelfontplooiing: Een theologische peiling*. H. Paul, & W. Slob (Eds.) (pp. 77-92). Boekencentrum.
9. "De micro-structuur van markt en samenleving," 2015, *TPEdigitaal*, **8**(4), 108-131.
8. "Bestedingsgedrag soms anders bij cadeaubon," 2014, *Economisch Statistische Berichten*, 21 maart 2014, **99**, no. 4681, pp. 180-183, with Flóra Felsö.
7. "De microstructuur van markt en samenleving," 2014, Inaugural lecture [21 januari 2014].
6. "De prijseffecten van benzineveilingen," 2012, *TPEdigitaal*, **6**(1), 35-48.
5. "Sociale effecten van loterijprijzen," 2011, *Economisch Statistische Berichten*, June 24, **96**, no. 4613, pp. 394-396, with Peter Kuhn, Peter Kooreman and Arie Kapteyn
4. "De prijseffecten van benzineveilingen," 2009, *Economisch Statistische Berichten*, January 23, **94**, no. 4552, pp. 42-44, with Marco Haan and Pim Heijnen.
3. "Identificatie van sociale interacties - het belang van quasi-experimentele data," 2007, *AENORM*, (55), pp. 55-58.
2. "Het succes van clementieregelingen," 2007, *Economisch Statistische Berichten*, April 20, no. 4508, pp. 232-234, with Jeroen Hinloopen
1. "Een duit in het mandje – de rol van anonimiteit bij kerkcollectes," 2004, *Economisch Statistische Berichten*, June 11, pp. 275-277.

Book reviews, and other publications

3. "Herhaling is de kracht van experimenteel onderzoek," 2021, *ESB-blog*, <https://esb.nu/blog/20062326/herhaling-is-de-kracht-van-experimenteel-onderzoek>
2. "The price effects of gasoline auctions," 2009, *Medium Econometrische Toepassingen*, **17**(1), pp. 12-17.
1. "The Grammar of Society; The Nature and Dynamics of Social Norms" by: Christina Bicchieri, *De Economist*, **155**(1), March 2007, pp. 125-126.

Papers in progress

A field experiment on non-financial incentives to improve parking by users of shared bicycle systems (with Duan Su and Yacan Wang)

High five? The role of round jump bids in auctions (with Mark van Oldeniel and Chris Snyder)

Group Inertia (with Lennart Stangenberg)

P(l)ay-As-You-Go: Large-Scale Longitudinal Risk-Elicitation in the Field (with Gert-Jan Romensen)

Running on empty? How Fuel Price Hikes Impact Consumer Refuel Rates (with Gert-Jan Romensen)

Discount Competition (with Tadas Bruzikas and Pim Heijnen)

Teaching experience

Undergraduate: *Intermediate Microeconomics* (2014-)
Economic Policy Workshop (2022-)
PPE II: Microeconomics (2015-2022)
Exploring Social Sciences: Economics (2014)
Introduction to Mathematical Economics (2014)
Behavioral and Experimental Economics (2015-2019)
Microeconomics: Industrial Organization (2014-2018)

Competition Policy (2006-2008)
Theory of Industrial Organization (2005, 2006)
Marktwerking en Mededinging (2005, 2006)
Applied Industrial Organization (2005, 2006)
Principles of Industrial Organization (2004-2009)
Introduction to Economic Modeling, tutorial (2002)
Economics for Students in Business Administration, tutorial (2001)
Quantitative Methods for Students in Economics, student assistant (1997-1999)

Graduate: *Behavioral Economics and Experimental Design* (2017-)
Non-standard preferences (2014-2016)
Social Interactions (2010-2013)

Special Courses: Research Methods in Experimental Economics, U. Giessen, Germany (10/2013)
ENCORE summer school (one week advanced upper undergraduate IO course for Dutch civil servants, January 2009)

Refereeing

Journals: *American Economic Journal: Economic Policy*, *American Economic Review*, *Computational and Mathematical Organization Theory*, *Eastern Economic Journal*, *Economics of Education Review*, *De Economist*, *Econometrica*, *ETRI Journal*, *Economic Inquiry*, *Economic Journal*, *Economics Letters*, *European Economic Review*, *European Journal of Economics and Social Systems*, *Evaluation Review*, *Experimental Economics*, *GAMES*, *Games and Economic Behavior*, *International Journal of Industrial Organization*, *ILRReview*, *Journal of Behavioral and Experimental Economics*, *Journal of Economic Dynamics & Control*, *Journal of Economic Behavior & Organization*, *Journal of Economic Geography*, *Journal of Economic Psychology*, *Journal of Environmental Economics and Management*, *Journal of the European Economic Association*, *Journal of Industrial Economics*, *Journal of Industry, Competition and Trade*, *Journal of Political Economy*, *Journal of Public Economics*, *Journal of Regional Science*, *Journal of Regulatory Economics*, *Nonprofit and Voluntary Sector Quarterly*, *Management Science*, *Mathematics of Operations Research*, *Papers in Regional Science*, *Organizational Behavior and Human Decision Processes*, *Oxford Bulletin of Economics and Statistics*, *Review of Economics of the Household*, *Review of Economic Studies*, *Review of Industrial Organization*, *Theory and Decision*.

Research and policy agencies: *Agence Nationale de la Recherche*, *Czech Science Foundation*, *Netherlands Organization for Scientific Research (NWO)*, *European Research Council*, *National Science Foundation*, *Ministry of Education of Singapore*, *U. of Copenhagen*, *Netherlands Bureau for Economic Policy Analysis (CPB)*

Prior Fellowships

Tinbergen Institute, April 2005 – 2018
Amsterdam Center of Law and Economics, April 2008 – 2015
ENCORE, July 2006 – 2010

Professional Training

Bridges: Building a Supportive Community (Dartmouth College), November 2019.
Academic Leadership (University of Groningen), February-April 2019.
Academic Leadership (University of Amsterdam), June 2011.

Paper presentations at conferences and workshops (including scheduled)

2023 ESA World conference, Lyon, France
2022 ESA European conference, Bologna, Italy
Workshop on Behavioral Game Theory, U. East Anglia, Norwich, UK

- 2021 European Association of Environmental and Resource Economists, Berlin, Germany (online)
European Economic Association, Copenhagen, Denmark (online)
European Association for Research in Industrial Organization, Bergen, Norway (online)
- 2020 European Economic Association, Rotterdam (online)
- 2019 University of Vechta, workshop on Social Behavior
University of Adelaide, Labour Econometrics workshop, Australia
ESA World Meeting, Los Angeles
- 2018 ESA conference, Berlin
Science of Philanthropy Initiative Conference, Indianapolis, USA
IAEE Conference, Groningen. "Tailored Feedback."
- 2017 44th EARIE conference, Maastricht, NL
ESA conference, Vienna
Workshop on Recognition and Feedback, Erasmus University Rotterdam, NL
Arne Ryde workshop, Trolleholm Castle, Lund, Sweden
- 2016 ESEM Meetings, Geneva, Switzerland. "Discount Competition"
Maastricht Behavioral and Experimental Economics Symposium. "A Commercial Gift for Charity"
14th International Industrial Organization Conference (IIOC), Philadelphia PA, USA
- 2015 EARIE Conference, Munich, Germany. "Insurance, risk aversion, and loss manipulation: an experiment"
TIBER, Tilburg U., NL. "P(l)aying at the Pump: Behavioral Biases in Buying Fuel."
Search and Switching Conference, Groningen. "Discount competition"
- 2014 ASSA Meetings in Philadelphia PA, USA. "Risk and loss aversion, price uncertainty and the implications for consumer search"
12th International Industrial Organization Conference (IIOC), Chicago IL, USA
EARIE Conference, Milan, Italy
- 2013 11th International Industrial Organization Conference (IIOC), Boston MA, USA
- 2012 39th EARIE conference, Rome, Italy
10th International Industrial Organization Conference (IIOC), Arlington VA, USA
- 2011 38th EARIE conference, Stockholm, Sweden
Conference on the Determinants and Implications of Prosocial Behavior, University of Southampton, UK
9th International Industrial Organization Conference (IIOC), Boston, USA
- 2010 10th Econometric Society World Congress, Shanghai, China
2nd Amsterdam Symposium on Behavioral and Experimental Economics, Amsterdam, NL
Royal Economic Society Annual Conference, Surrey, UK
- 2009 7th International Industrial Organization Conference (IIOC), Boston, USA
NBER Summer Institute workshop on the Economics of Household Saving, Boston, USA
CIREQ-CIRANO Conference on the Econometrics of Interactions, Montreal, Canada
36th EARIE conference, Ljubljana, Slovenia
Giving & Volunteering Research Conference, Free University, Amsterdam, NL
- 2008 Workshop Consumer Behavior and Payment Choice, Boston Fed., Boston, USA
European Science Association (ESA), Lyon, France
European Association for Research in Industrial Organization (EARIE), Toulouse, France
16th WZB & 2nd RNIC conference on "Deterrence in Competition Policy", Berlin, Germany
- 2007 Spring Meeting of Young Economists, Hamburg, Germany
NAKE Research Day, Utrecht University, The Netherlands
ACLE, 3rd annual Regulation & Competition Meeting, Amsterdam, The Netherlands
- 2006 Meeting of the John D. and Catherine T. MacArthur Foundation Network on Social Interactions and Economic Inequality, Stanford University, Palo Alto, USA
AEA Annual Meeting, Boston, MA, USA
- 2005 European Economic Association, Amsterdam, The Netherlands
European Association for Research in Industrial Organization, Oporto, Portugal
- 2004 Economic Science Association, Amsterdam, The Netherlands
Conference of Computing in Economics and Finance of the Society of Computational Economics, Amsterdam, The Netherlands
European Meeting of the Econometric Society, Madrid, Spain
Tjalling C. Koopmans Institute, Utrecht University, The Netherlands
- 2003 Applied Labour Day, Tinbergen Institute, Amsterdam
European Economic Association, Stockholm, Sweden
Meeting of the John D. and Catherine T. MacArthur Foundation Network on Social Interactions and Economic Inequality, Palo Alto, USA

- Interdisciplinary Center for Economic Science (ICES), George Mason University, Washington DC, USA
 Public Choice Society and Economic Science Association, Nashville, Tennessee, USA
- 2002 Conference on Competition and Market Power, Groningen, The Netherlands
 European Meeting of the Econometric Society, Venice, Italy
 Workshop on Nonlinear Dynamics, Lorentz Center, Leiden, The Netherlands (poster presentation)
 Mannheim Empirical Research Summer School, Mannheim, Germany (poster presentation)
 NAKE Research Day, Dutch Central Bank, The Netherlands
- 2001 European Science Days: *Geld, Glück und Ungeduld*, Steyr, Austria (summer school)
 NAKE Research Day, Dutch Central Bank, The Netherlands
- 2000 European Society of Population Economics, Bonn, Germany
 NAKE Research Day, Dutch Central Bank, The Netherlands

Invited seminars (including scheduled)

- 2021 Jiaotong University, Beijing, China (online)
- 2019 Erasmus University Rotterdam
 Jiaotong University, Beijing, China
- 2018 Northeastern University, USA
 Dartmouth College, USA
 Maastricht University
 WZB, Recent Advances in the Economics of Philanthropy
- 2017 Wissenschaftszentrum Berlin für Sozialforschung. “Insurance, risk aversion, and loss manipulation: an experiment.”
 Universitat Autònoma de Barcelona. “Tailored Feedback and Worker Green Behavior.”
 University of Sankt Gallen, Switzerland
 ULB Solvay Brussels School of Economics & Management, Brussels, Belgium. “Tailored Feedback.”
- 2016 University of Manchester. “A commercial gift for charity.”
 University of Amsterdam. “A commercial gift for charity.”
- 2015 University of Copenhagen. “Detailed Data and Changes in Market Structure: The Move to Unmanned Gasoline Sales.”
- 2014 University of Toulouse
 University of East Anglia
 University of Venice. “Insurance, risk aversion, and loss manipulation: an experiment.”
 University of Padua. “Insurance, risk aversion, and loss manipulation: an experiment.”
- 2013 University of East Anglia
 University of Essex
 University of Gothenburg
- 2012 University of Bologna
 University of Copenhagen
 University of Frankfurt
 Lund University
- 2011 University of Zurich
 University of Essex
- 2009 KU Leuven, Leuven, Belgium
 Dutch Central Bank, Amsterdam, The Netherlands
 Erasmus University Rotterdam, Rotterdam, The Netherlands
- 2008 “The Own and Social Effects of an Unexpected Income Shock: Evidence from the Dutch Postcode Lottery,” Workshop Behavior Public Economics, Copenhagen, Denmark
 “Do auctions and forced divestitures increase competition on established markets?” Rijksuniversiteit Groningen, The Netherlands
 “Do auctions and forced divestitures increase competition on established markets?” Tilburg University, The Netherlands
 “Do auctions and forced divestitures increase competition on established markets?” ACLE seminar series, The Netherlands
- 2007 “Measuring Social Interactions: Results from the Dutch Post Code Lottery,” University of Siena, Italy
 Symposium “Decision models with social interactions,” Wroclaw University of Technology, Wroclaw, Poland (main speaker)
- 2005 “Giving in Churches,” FWF-Projektseminar, University of Innsbruck, Austria

Lectures and seminars for policy makers and practitioners

- 2019 “Veldexperimenten in de transportsector,” Ministry of Infrastructure and Water Management (July and November)
“Introduction to Behavioral Economics: Risk preferences and reference points,” Jiaotong University, Beijing, China.
- 2017 “Referentiepunten,” seminar in the series of the Behavioral Insights Network NL
“Do auctions and forced divestitures increase competition? Evidence for the retail gasoline markets,” at the ACM (Authority for Consumers and Markets)
- 2015 “A Commercial Gift to Charity”, CPB
Discussant presentation Thomas Dirkmaat (Dutch Ministry of Economic Affairs) "Applying Behavioral Insights to Policy Design: Lessons from Energy and Food Policy," on the 1st Maastricht Behavioral Economic Policy Symposium (Theme: How does Behavioral Economics inform Economic Policy Design (and vice versa)?)
- 2014 Sessie Gedragseconomie, Malmberg, Den Bosch
“Gedetailleerde gegevens en verandering in marktstructuur: de stap naar onbemande benzinstations,” CPB
"Behavioral Economics and Public Policy", RuG Honours Forum

Honors, awards and grants

- EFRO Valorization project *Seamless Mobility*, (€150,000, with TanQyou, PI subproject Activating consumers)
- Fellowship for Innovation of Teaching. 2018. University of Groningen (€3,000, with G. J. Romensen).
- Top-40 Dutch economist 2016 (# 26) according to *Economisch Statistische Berichten*
- KNAW/NWO Data Archiving and Networked Services Project "Fuel Prices in the Netherlands 2005-2011," (€8,500), 2016
- Proximus oratie Edward van 't Slot, bijzonder hoogleraar Systematische Theologie (RuG)
- Research Priority Area Behavioral Economics (€14,000) (with Jeroen Hinloopen), 2012
- Outstanding referee award 2010, Journal of Economic Dynamics and Control
- Research Priority Area Behavioral Economics (€14,000) (with Sander Onderstal and Arthur Schram), 2009
- Research Grant NWO Vernieuwingsimpuls *Locational choice, price competition and consumer switching on networks* (€208,000 for 3 years), 2007
- Nominated for the KVS-medal for the best doctoral thesis in economics defended at a Dutch university, academic years 2002-2003 and 2003-2004
- Fellowship for Junior Scholars, John D. and Catherine T. MacArthur Foundation, 2003 (\$14,500)

PhD supervision

Flóra A. Felső: Empirical Studies of Consumer and Government Purchase Decisions (Jan. 26th, 2017)

Tadas Bruzikas: Understanding Retail Gasoline Pricing: An Empirical Approach, (March 30th, 2017)

Gert-Jan Romensen: Feedback Design and Preference Elicitation: Field Experiments in Digital Economics (October 19th, 2020), *cum laude*.

Anouk Schippers (expected, 2023): Prosocial consumer behavior

Lennart Stangenberg (expected, 2023): Individual actions and political measures to mitigate climate change: complements or substitutes?

Mark van Oldeniel (expected, 2023): Information Processing and Economic Decision Making

Lieke Voorintholt (expected, 2024):

Duan Su (expected, 2025)

Membership of academic committees

Invited external member dissertation committee

- 2021 **Bouke Klein Teeselink** (VU University Amsterdam), From Mice to Men, Promotors: Martijn van den Assem and Dennie van Dolder.
- 2019 **Sandor Sóvágó** (VU University Amsterdam), Where to Go Next? Essays on the Economics of School Choice. Promotors: Bas van der Klaauw and Thomas Buser.
Michiel Souverijn (Erasmus University Rotterdam), Incentives at Work. Promotors: Robert Dur and Josse Delfgaauw.
- 2017 **Ms. Valeria Bernardo** (Universitat de Barcelona), Essays in Competition and Entry Regulations. Promotor: Joan-Ramon Borrell [committee chair]
Florian Heine (Maastricht University). Promotor: Arno Riedl.
David Smerdon (U. of Amsterdam), ‘Everybody’s doing it’ Essays on trust, norms and integration. Promotor: Theo Offerman.
- 2016 **Noemi Peter** (U. of Amsterdam). “Essays in Empirical Microeconomics.” Promotor: Hessel Oosterbeek
- 2015 **Goytom Abraha Kahsay** (U. Copenhagen, main opponent). “Prosocial Signalling – How does pricing strategy, incentives and people’s motivation interact in the area of environmental policy and economics.” Promotor: Lars Garn Hansen
Niels Vermeer (U. Tilburg). “Non-financial determinants of the retirement age.” Promotors: Arthur van Soest and Daniel van Vuuren
Harry van der Weijde (VU). “The industrial organization of transport markets: modeling pricing, investment and regulation in rail and road networks.” Promotors: Erik Verhoef and Vincent van der Berg.
Gosia Poplawska (VU). “Essays on Insurance and Health Economics.” Promotors: Pieter Gautier and Bas van der Klaauw
- 2014 **Frederick Wandschneider** (U. East Anglia)
Peter Dijkstra (U. Groningen)
Rei Sayag (Erasmus University). “Communication and Learning in Decision Making.” Promotor: Bauke Visser
- 2013 **Ryanne van Dalen** (U. Groningen)
- 2011 **Nam Pham Khanh** (U. Gothenburg). Promotor: prof. dr. F. Carlsson and prof. dr. O. Johansson-Stenman [Main opponent PhD thesis defence seminar]
- 2010 **Chris Boijke** (U. of Groningen). Promotor: prof. dr. P. Kooreman.
- 2007 **Reinder B. Lok** (Maastricht University). Promotor: prof. dr. ir. C. van Hoesel.

Internal member dissertation committee

- 2023 **Amy Jansen** (U. Groningen)
- 2022 **Ya Gao** (U. Groningen)
Harm Rienks (U. Groningen)
- 2021 **Daan Hulshof** (U. Groningen)
- 2020 **Syedah Shan Ahmad** (U. Groningen)
- 2019 **Bart van Leeuwen** (U. Groningen)
- 2016 **Wim Siekman** (U. Groningen)
- 2015 **Rasmus Wiese** (U. Groningen)
Laurie S. M. Reijnders (U. Groningen). Education choices in a changing economic, demographic and social environment. Promotor: Ben Heijdra
- 2013 **Roel van Veldhuizen** (U. Amsterdam)
- 2012 **Ailko van der Veen** (U. Amsterdam)
- 2011 **Paolo Zeppini** (U. Amsterdam)
Martijn Han (U. Amsterdam)

Research Master thesis supervision

- 2021 Lieke Voorintholt
- 2015 Anouk Schippers
- 2015 Gert-Jan Romensen

MPhil committees

- 2012 Lydia Geijtenbeek
- 2011 Philippe Berman

2010 Gosia Poplawska
2006 Yevgeniy Stotyka

Memberships

American Economic Association: Member since 2000
Society for Economic Measurement (SEM): Member since 2014
Koninklijke Vereniging voor de Staathuishoudkunde (KVS): Member since 2000

Other academic activities

2022- present Chair. Institutional Review Board, Faculty of Economics and Business
2014- present Chair. Program committee Research Master in Economics and Business
2013- present Chair. Groningen Experimental Economics Lab committee (GrEELab)
2022 Co-organizer, *Symposium on Markets and Sustainability: Behavioral Economics and Environmental Decision Making (SMS2022)*, January 13-24, University of Amsterdam.
2018- 2022 Member Institutional Review Board, Faculty of Economics and Business
2020 Main organizer, *Inaugural Symposium on Markets and Sustainability: Behavioral Economics and Environmental Decision Making (SMS2020)*, January 24-25, University of Groningen.
2016- 2021 Co-founder and chair. SOM Signature Area *Markets & Sustainability*
2015-2018 Co-organizer Ca'Foscari - University of Groningen PhD workshop in Economics
2012 Co-organizer, 4th Amsterdam Symposium on Behavioral and Experimental Economics on *Behavioral Economics in Markets and Organizations*, Amsterdam, NL
2010- 2013 Program director UvA-FEB Research program Industrial Organisation, Competition & Regulation
2010- 2013 Member of the Research Priority Area Behavioral Economics of the Universiteit van Amsterdam
2010 Co-organizer, 2nd Amsterdam Symposium on Behavioral and Experimental Economics on *Field Experiments*, Amsterdam, NL
Co-organizer of the Economics Colloquia seminar series (joint TI/RESAM initiative)
2008 Referee Peccei and Mikhalevich Awards
External referee PhD project proposal Utrecht University
Referee Spring Meeting for Young Economists 2008, Lille, France
2006 Member Local Organizing Committee conference of the European Association for Research in Industrial Economics (EARIE), Amsterdam
Editor of reader *Experimenten voor in de klas*, to be used in the new Economics program in secondary schools (SLO) (with Jeroen Hinloopen)

Press coverage, appearances and notes

Press coverage for "Screening for collusion: A spatial statistics approach." 2015. *J. Economic Geography*.

- [The Economist \(Dec. 15th, 2012\)](#). "The scam busters: How antitrust economists are getting better at spotting cartels."

Press coverage for "Broad and narrow bracketing in gift certificate spending." 2014. *Eur. Economic Review*.

- [Interview with Flóra Felső in BNR Nieuwsradio, January 30th 2017](#).

Press coverage for "'The Effects of Lottery Prizes on Winners and their Neighbors: Evidence from the Dutch Postcode Lottery.'" 2011. *American Economic Review*.

- Interview with Adriaan Soetevent in [The Mooney Show, RTÉ Radio 1 \(Ireland, August 21st 2012\)](#)
- [The Economist \(Dec. 17th, 2011\)](#). "Keeping up with the Santas: How Christmas spending gets competitive"
- [RTL-z \(Jan. 10th, 2010\)](#)

Press coverage for "Payment Choice, Image Motivation and Contributions to Charity: Evidence from a Field Experiment." 2011. *American Economic Journal: Economic Policy*.

- [NRC next \(Sept. 28th, 2011\)](#). "Twee euro, kunt u dat pinnen?"
- [BNNToday \(Jan, 20th, 2010\) \[mp3; 50:27-54:27\]](#)
- Llink (July 30th, 2008)

Press coverage for "Anonymity in Giving in a Natural Context – A Field Experiment in 30 Churches." 2005, *Journal of Public Economics*

[Volkskrant \(28 april 2017\)](#). "Overheid, laat je beleid testen."

Further work experience

Internship SNS Bank, 's-Hertogenbosch, 09/1998-12/1998.

Output indicators

Total citations:	1946
h-index:	16
Highest cited paper:	446 cites
<i>Source: Google Scholar, 02 April 2023</i>	

Top 8% of economists in the Netherlands (RePEc/IDEAS project, March 2023).

Top 5% of economists in Europe (RePEc/IDEAS project, March 2023).

Languages

Dutch:	native
English:	excellent
German:	excellent
French:	basic