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Health Self-Management Applications in the Work Environment: the Effects on Employee Autonomy

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Author contribution statement

AB designed the experiment and collected the data. AB and OJ analyzed the quantitative data. Interview protocols were drawn by AB, EM, and MB. Analysis of the interview data was done by AB and MB. AB drafted the manuscript under supervision from HW, OJ, EM and MB.

Keywords

Work place health promotion, Sensor technology, wearables, autonomy, health self-management

Abstract

Word count: 185

Organizations increasingly provide Health Self-Management Applications (HSMAs) that provide feedback information to their employees so that they can self-regulate a healthy lifestyle. Building upon Self-Determination Theory, this paper empirically investigates the basic assumption of HSMA use and feedback information, i.e., the provision of perceived autonomy in self-regulating healthy behavior. The two-phase experimental study contained a four-week HSMA intervention with a feedback factor and pretest and posttest measurements of participants' perceived autonomy. Following the experiment, interviews were conducted with users to gain an in-depth understanding of the findings and in particular the influence of BMI, as a proxy for health condition. Findings reveal that the use of an HSMA does not significantly increase perceived autonomy, and may even reduce it under certain conditions. Providing additional developmental feedback generated more positive results than performance feedback alone. Employees with high BMI sensed a greater loss of autonomy than employees with lower BMI, which is explained by them assigning greater value to general norms, negative emotions when those norms are not met, and increased awareness of their limitations in the environment that hinder their pursuit of health-related behavioral goals.

Contribution to the field

Our research on health self-management in the work environment shows how the autonomy of employees can change by using employer-provided activity trackers. Earlier studies have found negative effects of monitoring tools that were installed for the benefit of the employer, but this study shows that especially employees with a BMI >30 also experience a loss of autonomy when they receive feedback on their health-related behavior from an employer-provided self-management tool - despite the claims that these tools increase peoples autonomy. This loss can be mitigated by using developmental instead of performance feedback, but the manuscript shows that there is a need for caution by employers who want to improve their employees' health.

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In review

Health Self-Management Applications in the Work Environment: The Effects on Employee Autonomy

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12 **Keywords: Health self-management, autonomy, wearables, sensor technology, work**
13 **place health promotion**

14 **Abstract**

15 Organizations increasingly use Health Self-Management Applications (HSMAs) that provide
16 feedback information on health-related behaviors to their employees so that they can self-
17 regulate a healthy lifestyle. Building upon Self-Determination Theory, this paper empirically
18 investigates the basic assumption of HSMAs that their self-management feature provides
19 employees with autonomy to self-regulate their health-related behavior. The two-phase
20 experimental study contained a four-week HSMA intervention in a healthcare work
21 environment with a feedback factor (performance *vs* developmental) and pretest and posttest
22 measurements of participants' perceived autonomy. Following the experiment, interviews
23 were conducted with users to gain an in-depth understanding of the moderating roles of
24 feedback and BMI (a proxy for health) in the effects of HSMA on perceived autonomy.
25 Findings reveal that the use of an HSMA does not significantly increase perceived autonomy,
26 and may even reduce it under certain conditions. Providing additional developmental
27 feedback generated more positive results than performance feedback alone. Employees with
28 higher BMI perceived a greater loss of autonomy than employees with lower BMI. The
29 reason for this is that higher-BMI employees felt external norms and standards for healthy
30 behavior as more salient and experienced more negative emotions when those norms are not
31 met, thereby making them more aware of their limitations in the pursuit of health goals.

32

33 1 Introduction

34 To increase overall productivity and decrease workforce costs, organizations are increasingly
35 embracing workplace health promotion programs as a critical strategy for improving
36 employee health and work outcomes (1,2). These programs tend to focus on individual health
37 factors, such as diet and physical exercise, and represent a broad range of disease prevention
38 and health promotion methods such as health checks (3), gym subscriptions (1), physical
39 activity (e.g., 4–6), and vitality training (2). A common denominator in health promotion
40 programs is an increasing reliance on health self-management applications (HSMAs) that
41 provide individual users with key metrics about their bodily functioning and personal health-
42 related behaviors (7,8). For example, wearable activity trackers are used to inform users about
43 the number of steps they take, the number of stairs they climb, and the intensity levels of their
44 physical activities on a daily basis (e.g., 4).

45 A core assumption underlying the use and usefulness of such HSMAs is that their self-
46 management feature provides employees with autonomy and control to self-regulate their
47 health-related behavior. Specifically, derived from Self-Determination Theory (SDT) (Ryan
48 and Deci 2000; Ryan and Deci 2006), the notion is that the use of HSMAs promotes a sense
49 of autonomy through which employees become intrinsically and deeply engaged in self-
50 regulating their behavior. Critical elements for behavioral change and health improvements
51 are monitoring, goal setting, and action planning (2,7,8,11). However, although a substantial
52 body of research has shown the potential of HSMAs in promoting employee health (4,12), no
53 empirical studies have examined and proven the basic assumption that HSMAs increase
54 employees' perceptions of autonomy in the self-regulation of their health-related behavior.
55 Indeed, on the contrary, some scholars even suggest a loss of perceived autonomy resulting
56 from self-monitoring technologies (13–17). As such, the literature on HSMAs and employee
57 autonomy is inconclusive with several gaps addressed by this research.

58 First, employers providing HSMAs may impact the relative freedom employees experience in
59 the use of such HSMAs and the self-regulation of their health-related behavior. At first sight,
60 the provision of HSMAs might suggest honorable intentions. Counter-effects however might
61 emerge that affect employees' sense of autonomy in self-regulating their health-related
62 behavior. The use of worksite HSMAs makes the norms and standards for healthy behavior
63 that are usually latent yet imposed by external entities (e.g., health agencies, employers)
64 salient (18,19). SDT suggests that if this happens, employees may feel that the locus of
65 control over their health-related behavior shifts from internal to external. This potentially
66 decreases their perceived autonomy. Therefore, our first research goal is to investigate the
67 effects of employer-provided HSMAs on employees' perceptions of autonomy regarding the
68 self-regulation of health-related behavior.

69 Second, HSMAs provide users with feedback information on specific aspects of their bodily
70 functioning and health-related behavior. This information is assumed to facilitate the
71 autonomous self-regulation of healthier behavior. This feedback usually focuses on
72 discrepancies between one's actual health-related behaviors and standards set for those
73 behaviors, which can be termed as 'performance feedback' (20). However, one form of
74 feedback that has hardly been used and examined in the HSMA context is 'developmental
75 feedback'. Developmental feedback includes information that facilitates recipients to learn,
76 develop, and make adaptive behavioral changes (20). SDT suggests that developmental
77 feedback may boost autonomy and intrinsic motivation for learning and improvement,
78 whereas the evaluative and controlling information provided by performance feedback may
79 inhibit feelings of autonomy (9). Therefore, our second research goal is to investigate the

80 potentially moderating role of feedback focus (performance versus developmental) in
81 HSMAs' effects on perceived autonomy.

82 Third, individual differences, such as initial health condition may influence how employees
83 respond to HSMAs in terms of perceived autonomy in self-regulating their behavior. Previous
84 research showed that employees with poorer self-rated health respond more negatively to
85 health checks with feedback than do healthier respondents (3). Less healthy employees
86 reported experiencing less control over their health-related behavior and feared that health
87 measures imposed by their employer would invade their privacy and interfere with their sense
88 of personal autonomy (3). Therefore, our third research goal is to examine whether an
89 employee's state of health influences HSMAs' effects on perceived autonomy.

90 Fourth, health metrics provided by HSMAs such as activity trackers capture daily activities
91 that are carried out both within and beyond the workplace. Further, the standards set for
92 physical activity (e.g., 10,000 steps a day) are usually not limited to the workplace. They are
93 flexible standards for self-regulation of employees' health-related behavior during both work
94 and private time. Although HSMAs thus appear to blur the lines between work and private
95 time, employees may establish different autonomy feelings in the self-regulation of their
96 health-related behavior in the workplace and at home. Employees may feel that HSMAs
97 provided by their employer invade their private time and thus especially interfere with their
98 sense of autonomy at home. Hence, to address these potentially different autonomy effects of
99 HSMAs across work and private domains, we include measures of both work health
100 autonomy and home health autonomy. Thus, our fourth research goal is to explore whether
101 the effects of HSMAs that focus of feedback and health status are different for employees'
102 perceptions of health autonomy at work and at home.

103 This study contributes to the HSMA research literature by using insights from SDT and
104 feedback literature to examine the basic assumption underlying the use of HSMAs: that their
105 self-management function promotes employees' perceptions of autonomy in self-regulating
106 their health-related behavior. Our research shows that the type of feedback (performance
107 versus developmental) that employees obtain from HSMAs, in conjunction with their health
108 condition, affects their perceived autonomy. Also, the effects of feedback and health condition
109 on health autonomy perceptions are different at work and at home. These findings lead to
110 guidelines for the effective use of HSMAs in different settings (work and at home) and for
111 employees with different health conditions.

112 **2 Theory and Hypotheses Development**

113 An overview of relevant findings from previous studies is provided here, leading to the
114 development of three hypotheses about the effects of HSMAs on perceived autonomy, and
115 how feedback focus and health moderate these effects. We then argue that autonomy should
116 be considered both at work and in private time, leading to an explorative question about the
117 effects of HSMAs for both work health autonomy and home health autonomy.

118 **2.1 HSMAs and perceived autonomy in the self-regulation of health-related behavior**

119 In the present research, we focus on the use of HSMAs, specifically the Fitbit One activity
120 tracker. HSMAs provide users with feedback information on bodily functioning and health-
121 relevant behaviors such as heart rate, steps taken, stairs climbed, and intensity of physical
122 activity. Such devices are used in various domains, ranging from clinical settings for disease
123 management (18) to occupational settings for disease prevention and health promotion (2,6).

124 Reviews evaluating the effectiveness of different methods for promoting physical activity
125 reveal that activity trackers can be very effective in increasing the number of steps
126 participants take (6,21). This increase in activity however does not by definition imply an
127 increase in perceived autonomy of users. On the contrary, Owens and Cribb (19) argue that
128 HSMA do not inherently increase autonomy, and are even likely to decrease it, because
129 externally imposed norms and values are likely to undermine genuinely autonomous
130 deliberation by users. To date, research has not systematically and empirically examined how
131 HSMA influence employees' perceived autonomy in self-regulating their health-related
132 behavior. Therefore, we aim to address this gap in the research literature.

133 SDT (9,10) is seen as a promising framework for the study of autonomy in the self-regulation
134 of health-related behavior. This theory contends that the quality of human motivation for
135 regulating behavior varies along a continuum from autonomous motivation to externally
136 controlled motivation. Individuals are autonomously motivated if they experience an internal
137 locus of causality and self-determination in the self-regulation of goal pursuits. In contrast,
138 controlled motivation is present when individuals experience an external locus of causality in
139 goal pursuits, which occurs when their goal-directed behavior is controlled and regulated by
140 externally imposed norms, standards, or sanctions. Research has shown that an increase in
141 perceived autonomy promotes effective cognitive, affective, and behavioral self-regulation of
142 health-related behavior (11,22–26).

143 The first goal of this study is to examine the effect of a workplace HSMA intervention on
144 employees' perceptions of autonomy in self-regulating their health-related behavior.
145 Specifically, using an experimental field study in a company in the healthcare industry, we
146 examine whether the use of an activity tracker (Fitbit One) provided by the employer
147 increases or decreases the sense of autonomy that employees experience in regulating their
148 health-related behavior. Here, we build two competing hypotheses regarding the effects of
149 HSMA on autonomy.

150 Using HSMA enables employees to self-monitor their personal fitness metrics, and to
151 become aware of the extent of their physical activity. This self-awareness facilitates users to
152 reflect on their personal health situation and then to focus on goal setting, action planning, and
153 actual engagement in physical activities to improve their health (21). This reliance on self-
154 regulation makes employees responsible for their own health and enables them to
155 independently self-manage their health-related behavior. SDT argues that self-responsibility
156 and self-direction facilitate a more self-determined form of motivational regulation of
157 behavior (27). Therefore, the first part of our competing hypothesis predicts that HSMA have
158 a positive effect on employees' perceptions of autonomy in self-regulating their health-related
159 behavior (*Hypothesis 1a*).

160 However, even though HSMA aim to facilitate autonomy in self-regulating health-related
161 behavior, HSMA might also interfere with the development of autonomous self-regulation.
162 First, employer-provided HSMA have been found not to be value-free (17), and may impose
163 norms and standards, or expectations, for health-related behaviors. Specifically, by expecting
164 employees to use HSMA such as activity trackers, employers not only highlight health
165 values but also impose guidelines, norms, or standards for physical activity (e.g., 10,000 steps
166 a day), even if these are not explicit. As a result, employees may feel that the HSMA
167 interfere with their personal autonomy and free choice to behave in ways that the employer
168 sees as undesirable, unfit, and unhealthy (18). They may perceive the use of HSMA as a
169 form of surveillance and control, leaving them no real choice, even if the employee is the only
170 person with access to the data.

171 Second, HSMA, such as activity trackers, focus on self-regulating health-related behaviors
172 not only in the workplace but also in private life. For example, goals set for physical activity
173 (such as 10,000 steps a day) are formulated as fluid goals that transgress and blur the border
174 between work and private spheres (16,28). With this continuous exposure to HSMA, both in
175 work and in private time, employees may experience the HSMA as invading their privacy
176 and decreasing their personal autonomy (16). Accordingly, based on these two arguments that
177 HSMA may constrain free-choice behavior and interfere with privacy, the second part of our
178 competing hypothesis argues that HSMA have a negative effect on employees' perceptions
179 of autonomy in self-regulating their health-related behavior (*Hypothesis 1b*).

180 **2.2 The moderating role of focus of feedback**

181 The essence of HSMA is to provide feedback information on health-related behavior so that
182 users can adjust their behavior to meet desired standards. HSMA usually deliver
183 performance-oriented feedback, which can be defined as information concerning
184 discrepancies between one's actual performance (e.g., 6000 steps per day) and the
185 performance standard (e.g., 10,000 steps per day)(29). Such information focuses on past
186 performance, while its valence is critical in determining one's current and future behavior in
187 regulating progress towards a standard (20). Another type of feedback is developmental
188 feedback, defined as helpful or valuable information that enables the recipient to learn,
189 develop, and make improvements (30). As such, this type of feedback focuses on the future
190 rather than the past, with the feedback providing the recipient with developmental information
191 that is helpful in improving certain performance dimensions (20).

192 We offer two arguments for why focus of feedback could moderate the effects of HSMA on
193 autonomy. First, using only performance feedback may tend to increase the salience of the
194 potentially inhibitory effects of HSMA on autonomy. This is because performance feedback
195 highlights norms and standards for healthy behavior that are construed and imposed by
196 external entities (i.e., employer or health agencies) rather than freely determined by the
197 feedback recipients themselves (29). Due to this external imposition of health norms and
198 standards, employees may perceive performance feedback as evaluative and controlling
199 information intended to subtly force them to adapt their health-related behavior in line with
200 the externally imposed standards. Consequently, HSMA that only use performance feedback
201 are likely to induce an external rather than an internal locus of causality in employees for
202 regulating their health-related behavior.

203 Second, in contrast, the use of developmental feedback may tend to boost the salience of the
204 potentially supportive effects of HSMA on autonomy. This is because developmental
205 feedback is informational in nature and fosters an orientation toward learning and
206 development (20). Specifically, developmental feedback provides meaningful information
207 that enables employees to learn why the recommended health-oriented behavior is important.
208 Moreover, developmental feedback offers employees alternative options and ways to achieve
209 behavioral change and health improvements. Since these options provide choice and self-
210 direction, developmental feedback enables employees to experience themselves as
211 autonomous initiators and regulators of health promotion actions (11,22). Accordingly, we
212 hypothesize that the focus of the feedback moderates the effects of HSMA on employees'
213 perceptions of autonomy in self-regulating their health-related behavior, such that the effects
214 are more positive when employees receive developmental feedback in addition to mere
215 performance feedback (*Hypothesis 2*).

216 **2.3 The moderating role of health**

217 Employees differ in their health status, and these individual differences seem to influence how
218 they respond to workplace health promotion programs. Recent research shows that less
219 healthy employees experience more difficulties in adhering to healthy lifestyle behaviors
220 recommended by guidelines (31,32). They feel that workplace health promotion programs
221 invade their privacy and go against their personal autonomy (3). Given this finding, we
222 examine how differences in individual health conditions moderate the effects of HSMA on
223 autonomy. Here, we use body mass index (BMI) as a holistic measure of health (33). We use
224 BMI as a proxy of health because of its high predictive validity across many health outcomes
225 and widespread use in population and medical research, and because it is a convenient and
226 simple measure of health that can be self-reported by individuals without requiring inputs
227 from medical authorities (33).

228 We discuss two reasons why BMI might moderate the effects of HSMA on employees'
229 perceptions of autonomy in self-regulating their health-related behavior. First, HSMA may
230 encourage weight-based stereotypes that overweight individuals are lazy and unattractive, and
231 lack self-discipline and willpower, thus assigning responsibility and blame to overweight
232 individuals with unhealthy lifestyles (32,34). As a consequence, workplace health promotion
233 measures may be seen as a violation of privacy and a painful interference with personal
234 autonomy to live life on one's own terms (34). Moreover, employees with a high BMI may
235 see the use of HSMA as an attempt by their employer to subtly press them to take action to
236 reduce their weight, thereby harming their sense of self-determination and autonomy. In
237 contrast, as thinness is seen as the healthy ideal (33), employees with a healthy BMI will not
238 feel stigmatized when an HSMA provides feedback information about suboptimal health-
239 related behaviors. Not feeling stigmatized, and helped by the feedback from the HSMA, they
240 are more prepared, than high BMI employees, to reduce the suboptimal behaviors identified
241 and stay healthy.

242 Second, employees with high BMI often need to make more drastic lifestyle changes than
243 employees with healthy BMI to meet the standards for healthy physical activity and weight
244 that are made salient by HSMA. Such changes are far more difficult to achieve for
245 overweight individuals (31), leaving them with a much greater likelihood of failing to adhere
246 to the recommended guidelines (32). Failure adds to the stigmatization and stereotyping of
247 overweight individuals, increasing their vulnerability to psychological distress and the risk of
248 backsliding into unhealthy lifestyle behaviors (32). Consequently, employees with high BMIs
249 may feel they are less able to regulate and change their lifestyle behaviors to meet the HSMA
250 standards and recommended guidelines. This decreases their sense of autonomy and self-
251 regulation. In contrast, healthy employees with an optimal BMI often need to make far less
252 difficult lifestyle changes to meet the recommended guidelines and standards. As such, their
253 healthy BMI facilitates self-efficacy and self-control in regulating health-related behavior,
254 which reinforces perceptions of self-direction and autonomy. Based on the above reasoning,
255 we hypothesize that BMI moderates the effects of HSMA on employees' perceptions of
256 autonomy in self-regulating their health-related behavior, such that the effects are more
257 strongly negative (or less strongly positive) for employees with higher BMIs than for
258 employees with lower BMIs (*Hypothesis 3*).

259 **2.4 Health autonomy at work and at home**

260 HSMA such as activity trackers provide users with *physical activity* metrics that are usually
261 measured on a daily basis and capture activities carried out within and beyond the workplace.
262 Further, the standards set for physical activity (e.g., 10,000 steps a day) are not specified
263 exclusively for the workplace but are fluid goals for health-relevant behaviors in both work

264 and private lives. Thus, besides their influence on autonomy and control of health-related
265 behavior in the workplace, HSMA's may also affect the sense of autonomy that employees
266 experience in regulating their health-related behavior at home. On the one hand, the fluidity of
267 HSMA's may enhance perceived autonomy in both domains. The pursuit of health-related
268 goals (e.g., 30 minutes of moderate intensity exercise each day) is not limited to the work
269 domain but continues into private time. This fluidity in goal pursuits in work and private
270 domains is comparable with tele-working that may facilitate flexibility to reach both work and
271 family goals in the same time frame (35). However, on the other hand, employees may
272 experience the continuous exposure to the HSMA's demands as an interference with their
273 self-determination in personal life. This might decrease their perceived autonomy in self-
274 regulating their health-related behavior. Accordingly, we examine the potentially different
275 effects of HSMA's on perceived autonomy at work and at home. We do so by including
276 measures of both Work Health Autonomy (WHA), defined as perceived autonomy to regulate
277 health-related behavior during working hours, and Home Health Autonomy (HHA), referring
278 to perceived autonomy to regulate health-related behavior during private time. Previous
279 research on autonomy in the workplace does not lend itself to deriving theoretical
280 argumentation for different HSMA effects on these two distinct types of health autonomy.
281 Therefore, the distinct measures of work and home health autonomy are studied in an
282 exploratory fashion, rather than attempting to develop and test theory-driven hypotheses.
283 Thus, our exploratory research question is whether HSMA's, feedback focus, and BMI have
284 different effects on employees' perceptions of work health autonomy and home health
285 autonomy.

286 **3 Methods**

287 **3.1 Design, sample, and procedure**

288 To examine the effects of employer-provided HSMA's on employees' perception of autonomy
289 in the self-regulation of their health-related behavior, we executed a pretest-posttest
290 randomized two-phase field experiment study in a company in the Netherlands. The study
291 included a four-week HSMA intervention with a feedback factor (performance versus
292 development feedback) and pretest (T1) and posttest (T2) measurements of participants'
293 perceptions of autonomy. After the experiment period, a series of interviews was conducted
294 with employees with varying BMIs.

295 **Setting:** The company involved is a medium-sized hospital that had started an organization-
296 wide workplace health promotion program to facilitate the health, well-being, and work-life
297 balance of its employees. The company employs a variety of workers such as nursing and
298 technical staff, specialists and support staff, and office workers with varying levels of
299 mental and physical activities. As one-size-fits-all advices for health promotion may not
300 match such a heterogenous workforce, the hospital management team decided to provide
301 employees with measures through which employees could self-regulate their own unique
302 health behavior including an activity tracker (Fitbit One). However, before implementing this
303 activity tracker throughout the hospital, the management team wanted to investigate its effects
304 and asked us to conduct an experimental field study. The experimental protocol for the study
305 was approved by the designated research ethics committee and sent to the ethics committee of
306 the healthcare institute for information purposes.

307 **Participants:** Participants were recruited by sending e-mails and a newsletter to all employees
308 in which they were informed about the experiment and offered the opportunity to participate.
309 Employees who were interested in the use of HSMA's are likely to be overrepresented in the

310 sample. However, given that workplace health promotion programs usually rely on
311 voluntarily participation and that participation rates vary from 10% to 64% (with an average
312 of 33%) (36), we think that the sample in the present experimental field study is
313 representative for the total population of employees that voluntarily participate in health
314 promotion programs. In total, 166 employees responded out of 1525 potential participants
315 (11%). Of these, two were unable to participate due to lengthy absences during the
316 experiment period. Of the remaining 164 employees, 30 were assigned to a pilot group that
317 was used to test and improve the methodological, technical, and logistical features of our
318 experiment. Eleven participants were interviewed after finishing the experiment. All
319 participants in both the pilot group and the main experiment gave an informed consent.

320 Pilot: During the pilot, the technical feasibilities of the HSMA and data-logging system were
321 tested and evaluated, and modifications were made where necessary. Moreover, small
322 alterations were made to improve the wording of some questionnaire items, and additional
323 information was added to the information sheet for new participants, especially about the use
324 of participants' research accounts for data gathering and preventing them from linking the
325 HSMA to their own smartphone.

326 Main experiment: The 134 participants that were not involved in the pilot were randomly
327 assigned to either the performance feedback condition (PFC; $N=68$) or the developmental
328 feedback condition (DFC; $N=66$). These 134 participants were invited by email to complete
329 an online questionnaire at the pretest measurement point, and 122 completed the questionnaire
330 ($N_{PFC}=62$, $N_{DFC}=60$). The 122 participants that completed this pretest were provided with
331 an HSMA. Of these 122, 20 dropped out, either because they did not use their HSMA or
332 because they did not complete the post-experiment questionnaire distributed after the four-
333 week intervention period (see Figure 1 for detailed participant flow chart). Consequently, the
334 final sample included 102 participants ($N_{PFC}=50$, $N_{DFC}=52$). The retention rate of the
335 participants therefore is 76,1%, which is higher than most e-health interventions in the
336 workplace showing high to very high attrition rates (37), with only 20% of studies reaching a
337 retention rate of 75% or more (38). Of the remaining participants, 84% were female. The
338 participants average age was 46 ($SD_{age}=10$), and their average employment duration was
339 11.9 years ($SD_{employment}=10.4$). Most participants (64%) had a higher education or university
340 degree, while 25% had a vocational degree, and 11% had less formal education. The spread of
341 employees across the job spectrum was considered satisfactory, including both administrative
342 and medical personnel, ranging from management and medical specialists to nursing,
343 administrative, and technical staff.

344 !! Insert Figure 1: Participation flow chart here !!

345 **3.2 HSMA intervention and manipulation of feedback focus**

346 Procedure: After completing the pre-test questionnaire, the participants were informed about
347 the HSMA intervention following a standardized procedure. This involved a letter stating the
348 goal of the study, the duration of the experiment (4 weeks), the expectations of the
349 participants (to wear a Fitbit for the four weeks, complete a post-test questionnaire, and
350 participate in a focus group or interview if asked to), the expected time-investment, and
351 information on data confidentiality. Participants were not expected to use any smartphone or
352 other applications connected to the device, and all data were collected and stored in accounts
353 used only for research purposes. All participants were made aware that their employer did not
354 have access to the data obtained using the activity tracker. The participants then received an

355 activity tracker that measured their number of steps taken, stairs climbed, and minutes of
356 light, moderate, and heavy activities during the day.

357 Manipulation of feedback focus: The screen of the activity tracker provided the participants
358 with their personal activity metrics on a daily basis. In addition, they received an email once a
359 week reporting their physical activity metrics in which the focus of the feedback was
360 manipulated. Specifically, participants under the *performance feedback* condition received
361 only performance feedback information showing factual metrics as assessed by the activity
362 tracker for each of the past 7 days (e.g., October 18: 8000 steps, 14 stairs, 77 minutes light
363 activity, 20 minutes moderate activity, and an estimated calorie use of say 2200 kCal) and the
364 general norms for these measures (10,000 steps a day and a calorie intake of 2000 kCal for
365 women, 2500 kCal for men). Participants under the *developmental feedback* condition in
366 addition received development feedback, giving advice on how work-related activities could
367 be altered in order to encourage a healthy behavior pattern and lifestyle (see Appendix 1 for
368 feedback examples). These developmental feedback mails included information on the
369 intensity of daily activities, ways to increase their daily activity, tips and tricks to adjust and
370 sustain exercise patterns, and information on food and nutrition. This feedback was based on
371 advice from the Netherlands Nutrition Centre, the National Institute of Public Health and the
372 Environment, and the Knowledge Centre for Sport & Physical Activity. The developmental
373 feedback information in the e-mails was refreshed weekly, and built upon the information
374 given in the previous week(s).

375 **3.3 Measures**

376 *Autonomy.* We adapted the three items of the Autonomy scale of the Job Diagnostic Survey
377 (39) developed by Hackman and Oldham (40) to assess participants' perceptions of work
378 health autonomy (WHA) and home health autonomy (HHA). We pretested the suitability of
379 the individual items of this adapted autonomy scale and solved small wording issues that led
380 to confusion with some of the participants. For WHA, one item from the initial Autonomy
381 scale was applied to capture autonomy experiences for both the work as a whole and
382 individual tasks, resulting in 4 items for WHA. Two example items are "I can independently
383 decide how to take my health into account when executing my job" (WHA) and "In my
384 private time, I'm free to decide whether I want to do something about my health and health-
385 related behavior" (HHA). We used a five-point Likert response scale ranging from 1 (strongly
386 disagree) to 5 (strongly agree). See Table 1 for items and statistics of an exploratory factor
387 analysis testing the discriminant validity of the two autonomy scales.

388 *BMI.* Participants reported their body weight and height. These self-reported values were used
389 to calculate their Body Mass Index.

390 *Control variables.* We included the demographic variables of gender, age, organizational
391 tenure, education, and previous experience with activity trackers (yes vs. no) as control
392 variables as these variables could potentially influence participants' perceptions of work and
393 home health autonomy.

394 **3.4 Statistical analyses**

395 To examine the impact of the HSMA intervention (activity tracker) on perceptions of
396 autonomy in self-regulating health-related behavior during work and personal time, paired-
397 sample *t* tests were conducted to test differences between pretest (T1) and posttest (T2)
398 autonomy (Hypotheses 1a and 1b). This was done for WHA and HHA separately to
399 investigate our explorative question. Having formulated competing hypotheses on the

400 direction of the autonomy effects of HSMA, we used two-tailed tests using a significance
401 level of .05. Further, multiple regression analyses were conducted to test the hypothesized
402 effects of feedback focus and BMI on T2 autonomy in self-regulation of health-related
403 behavior, thereby including T1 autonomy as a covariate (Hypotheses 2 and 3). Specifically,
404 the regression analyses consisted of two steps. The first step, in addition to the covariate of T1
405 autonomy, included dummies for feedback focus (performance = 0, developmental = 1) and
406 BMI to test their effects on T2 autonomy. The second step included the cross-product term of
407 feedback focus and BMI to explore their possible interaction effects on T2 autonomy. Our
408 hypotheses had specified the direction of the moderating impacts of feedback focus and BMI
409 on the autonomy effects of HSMA. Therefore, we used one-tailed tests with a significance
410 level of .05. To facilitate interpretation and minimize multi-collinearity problems when testing
411 interaction effects, we used cross-product terms of standardized predictors. Again, we ran
412 separate regression analyses for work (WHA) and home health autonomy (HHA) to examine
413 our explorative question.

414 **3.5 Second stage of the study: interviews**

415 To explore the mechanisms underlying the moderating effects of feedback and BMI that we
416 identified (see Results section), additional qualitative data were gathered after completing the
417 experimental period. The first author conducted interviews with 11 participants who were
418 spread across the BMI spectrum. Two participants had BMI values lower than 20, two had
419 BMI values between 20 – 25, three had BMI values between 25 – 30, two had BMI values
420 between 30 and 35, and two had BMI values above 35. Interview requests were sent randomly
421 to four participants in each BMI-category, and upon positive response an interview was
422 scheduled. Seven interviewees were in the performance feedback condition, four interviewees
423 were in the developmental feedback condition. The interviews were semi-structured, and
424 protocol questions were focused on how interviewees had experienced and responded to the
425 HSMA feedback in regulating their health-related behavior in the workplace and in private
426 time. The duration of the interviews was 25-45 minutes, and all the interviews were
427 conducted during or immediately after working hours, unless the interviewee requested
428 otherwise. All interviews were taped and transcribed, and a common codebook of 35 codes
429 was generated by having two authors separately and iteratively code one interview, and then
430 compare and align their codes. This codebook was validated by analyzing two further
431 interviews that were coded using this codebook by both these authors, resulting in an
432 interrater reliability (Holsti's coefficient) of .78 (41). After this validation check, the
433 codebook was used by the first author to code all 11 interviews. Following the coding of the
434 interviews, network diagrams of co-occurring and consecutive codes were made for each
435 interview separately and checked for consistency in interpretation by another author. The
436 individual diagrams were clustered into sub-groups based on BMI score and feedback type to
437 trace any patterns within and between sub-groups of interviewees. This allowed us to further
438 analyze and clarify the roles of both BMI and feedback focus in the autonomy effects of
439 HSMA.

440 **4 Results**

441 **4.1 Exploratory factor Analyses**

442 In order to get some evidence for the discriminant validity of the autonomy scales that were
443 created by adapting the Autonomy scale of the Job Diagnostic Survey, the items of the WHA
444 (4 items) and HHA (3 items) scales were factor analyzed using principal components
445 extraction and oblique rotation. As can be seen in Table 1, two factors emerged with

446 eigenvalues greater than 1, accounting for 70,35 percent of the variance. Each item “loaded”
447 on its appropriate factor, with primary loadings exceeding 0,701 and cross-loadings lower
448 than 0,094. The correlation between the two factors was insignificant.

449 **!! Insert Table 1: Results of Factor Analysis for WHA and HHA here !!**

450 **4.2 Equivalence of experimental feedback groups**

451 Prior to hypothesis testing, we conducted a one-way analysis of variance (ANOVA) to check
452 the pretest equivalence of the variables across the two experimental feedback groups. That is,
453 we tested whether the participants in the performance feedback group systematically differed
454 from the participants in the developmental performance group with respect to their scores on
455 the demographics of gender, age, organizational tenure, experience with HSMAs, education
456 level, and BMI, and on the study variables of work health autonomy and home health
457 autonomy at the pretest measurement point (T1). As can be seen in Table 2, the ANOVA
458 results did not indicate significant differences for any of the variables, showing pretest
459 equivalence of the variables across the two feedback groups.

460 **!! Insert Table 2: ANOVA results here !!**

461 **4.3 Descriptive statistics**

462 Table 3 presents means, standard deviations, and correlations for all the variables included.
463 The correlations indicate that none of the control variables are significantly related to the
464 autonomy variables, leading us to exclude them from our analyses to avoid biased parameter
465 estimates (42).

466 **!! Insert Table 3: Means, standard deviations, and zero-order Pearson correlations for
467 variables here !!**

468 **4.4 Hypothesis Testing**

469 **4.4.1 Pretest-posttest differences in autonomy.**

470 To test Hypothesis 1, we examined whether the use of the HSMA activity tracker influenced
471 employees’ perceptions of WHA and HHA. Specifically, we conducted paired-sample t tests
472 to determine if there were significant differences between pretest and posttest means for the
473 respective autonomy variables. Table 4 reports the pretest-posttest means, standard deviations,
474 and t-values for both WHA and HHA. These are visualized in Figures 2 and 3. The difference
475 between the pretest and posttest means is not statistically significant for WHA, whereas it is
476 significant for HHA ($t = -3.184$, $p < .01$) indicating that the use of HSMAs decreased
477 employees’ perceptions of autonomy in regulating their health-related behavior in their
478 private time. Thus, based on these results, Hypothesis 1a, predicting a positive effect of
479 HSMAs on employees’ perceptions of autonomy in self-regulating their health-related
480 behavior, was rejected, whereas Hypothesis 1b, predicting a negative effect of HSMAs on
481 perceived autonomy, was confirmed for HHA but not for WHA.

482 **!! Insert Table 4: Results of paired-sample t tests here !!**

483 **!! Insert Figure 2: Results of paired sample t tests WHA and 3: Results of paired sample
484 t tests HHA here !!**

485 **4.4.2 Effects of feedback focus and BMI.**

486 Regression analyses, separately conducted for WHA and HHA at T2, showed that the
487 feedback focus (performance versus developmental) had a marginally significant and positive
488 effect on T2 WHA ($b = .10$, $t=1.44$, $p < .10$, one-tailed test). In line with Hypothesis 2, this
489 finding indicates that the effect of HSMAs on WHA was more strongly positive when
490 employees received developmental feedback than when they received only performance
491 feedback. Feedback focus had no significant effect on T2 HHA ($b = .03$, $t=.44$, $p > .05$, one-
492 tailed test), which contradicts Hypothesis 2. Table 4 reports these regression results under
493 Model 1.

494 **!! Insert Table 4 here !!**

495 Furthermore, as can be seen in Table 4 under Model 1, BMI had significant negative effects
496 on both T2 WHA ($b = -.12$, $t=-1.73$, $p < .05$, one-tailed test) and T2 HHA ($b = -.17$, $t=-2.16$, p
497 $< .05$, one-tailed test). These results indicate that the effects of the HSMAs on both WHA and
498 HHA were more strongly negative for employees with high BMI levels than for employees
499 with low BMI levels, a finding fully in line with Hypothesis 3.

500 In addition, for exploratory reasons, we tested for interaction effects between feedback focus
501 and BMI (see Table 4, Model 2). The interaction effect was significantly positive for WHA (b
502 $= .12$, $t=1.75$, $p < .05$, one-tailed test) and significantly negative for HHA ($b = -.21$, $t=-3.00$, p
503 $< .01$, one-tailed test). Additional simple slope tests (see Figure 4) indicate that BMI was
504 significantly and negatively associated with T2 WHA ($b = -.23$, $t=-2.47$, $p < .05$) for
505 participants who had received only performance feedback, but that BMI was unrelated to T2
506 WHA ($b = .02$, $t=.18$, ns) for employees who had also received developmental feedback.
507 Thus, the effects of the HSMAs on WHA were more strongly negative for employees with
508 high BMI levels who received performance feedback, whereas BMI did not moderate the
509 effects of HSMAs on WHA when employees received only developmental feedback.

510 **!! Insert Figure 4: Pattern of interaction effect of BMI and feedback focus on T2 work health
511 autonomy here !!**

512 In contrast, the interaction plot displayed in Figure 5 shows that BMI was unrelated to T2
513 HHA ($b = .02$, $t= .21$, ns) for participants who received only performance feedback, whereas
514 BMI was significantly and negatively related to T2 HHA ($b = -.41$, $t=-3.73$, $p < .001$) for
515 employees who received additional developmental feedback. As Figure 2 shows, with
516 developmental feedback alone, the highest levels of HHA are to be found in low BMI
517 employees, with the level of HHA decreasing strongly at higher BMI levels.

518 **!! Insert Figure 5: Pattern of interaction effect of BMI and feedback focus on T2 home health
519 autonomy here!!**

520 **4.5 Supplementary analysis of additional qualitative data**

521 The qualitative interview research focused on understanding two of the main findings from
522 the quantitative study:

- 523 1. Performance feedback group: the use of HSMAs resulted in a greater reduction in
524 work health autonomy for employees with a higher BMI (see Figure 4)
- 525 2. Developmental feedback group: the use of HSMAs resulted in a greater reduction in
526 home health autonomy for employees with a higher BMI (see Figure 5)

527 In order to identify the underlying mechanisms that cause these differences in perceptions of
528 autonomy between employees with low and high BMIs, we asked the interviewees about their

529 experienced autonomy both at work and at home, and the impact of the Fitbit and the received
530 feedback on this autonomy. In this section, we present the effects that we uncovered and
531 illustrate these with quotes from the interviewees.

532 **4.5.1 BMI, Performance Feedback, and Work Health Autonomy**

533 Employees with a high BMI experienced the standard norms highlighted in the performance
534 feedback as very challenging and indicated that the use of the Fitbit made these norms more
535 salient, whereas employees with a low BMI tended to interpret the performance feedback
536 more loosely, and give it a positive spin:

537 *I discussed it with a colleague who also participated in the Fitbit experiment, and it*
538 *really depends on what patient rooms you are assigned to. Some are at the front of the*
539 *department, and then you have to walk a lot more compared to rooms close to the*
540 *counter. [...] And then I thought, I only make this number of steps, I really have to*
541 *walk some extra kilometers. (Q1: Medical personnel, performance feedback, high*
542 *BMI)*

543 *Yes, I often don't make the 10,000 steps, but that number is also something that was*
544 *once made up. (Q2: Medical personnel, performance feedback, low BMI).*

545 Further, employees with a high BMI commented that the performance feedback made them
546 very aware of the fact that they could not achieve the 10,000 steps norm. They found this very
547 confronting, leading them to express more negative emotions and feelings about the
548 performance feedback they received. As such, high BMI employees seem to experience the
549 performance feedback as more of a burden:

550 *Well, I thought I was quite active, and when I started [the experiment] I walked quite*
551 *a lot [...] But it was quite disappointing, how little you move or exercise at work. (Q3:*
552 *Medical personnel, performance feedback, high BMI)*

553 *I now [after the experiment, AB] have an app that registers everything. [...] and then I*
554 *think, ooh, did I only walk so little? That is not a lot for a day like that! And then I get*
555 *embarrassed about it, this isn't good, especially because I worked the entire day. (Q4:*
556 *Administrative personnel, performance feedback, high BMI)*

557 Third, employees with a high BMI relatively more often experienced obstacles to self-
558 regulating and intensifying activity in the work situation. That is, they tended to see more
559 obstacles such as scheduling or work pressure issues. Moreover, employees with a high BMI
560 felt less need to compensate for this lack of opportunity to self-regulate at work in the home
561 situation:

562 *[...] No, because that is impossible. We don't have breaks, and no lunchbreak, so we*
563 *pretty much work for eight hours straight. So, we can't go for a walk outside or*
564 *something. (Q5: Administrative personnel, performance feedback, high BMI)*

565 *We discussed it [among colleagues], that it would be great to have the opportunity to*
566 *go for a walk during lunch, but now we only have time to quickly finish eating and*
567 *then our break is over. (Q6: Medical personnel, performance feedback, high BMI)*

568 *Because I have less spare time, I don't achieve it [the 10,000 steps]. And, as I said,*
569 *sometimes [after work] I'm too tired, and then I start thinking that I would have to*

570 *walk, no, I can't always make that. Time wise, or energy wise. (Q7: Medical*
571 *personnel, performance feedback, high BMI)*

572 However, employees with a low BMI experienced more self-regulating options and less
573 obstacles to move at work, and seemed to use the feedback from the HSMA to adapt their
574 behavior in the work environment:

575 *I started taking the stairs. [...] Otherwise I didn't really exercise more, but I took the*
576 *stairs more often, because we're [at work] on the third floor and therefore climb three*
577 *flights of stairs. (Q8: Medical personnel, performance feedback, low BMI)*

578 *Yes, I really think a thing like that [HSMA] helps to exercise more. Because I have*
579 *sometimes caught myself thinking, darn, I'm taking the elevator [at work] when I*
580 *should have taken the stairs, and I know I won't reach my step goal today. You are*
581 *more conscious of what you do, and sometimes do things that you wouldn't have done*
582 *otherwise. (Q9: Medical personnel, performance feedback, low BMI)*

583 Moreover, and in contrast to employees with high BMIs, employees with low BMIs related a
584 low performance feedback score to their overall movement, both at work and at home. They
585 expressed the view that a low performance score encouraged them to self-regulate and also
586 move more in the home situation, especially when the work situation lacked opportunities to
587 increase the movement pattern:

588 *Well, I was a bit lazy regarding exercising, and now I'm exercising at least once and*
589 *often twice a week, really consciously. It is a bit dependent of my schedule, and you*
590 *know, I'm taking the bike more often, and maybe taking longer walks with the dog to*
591 *move more. (Q10: Medical personnel, performance feedback, low BMI)*

592 These differences in compensation behavior between the work and home environment are
593 especially interesting because both employees with high and low BMIs mention that they do
594 regularly exercise in their private time:

595 *I usually go to the gym 2 to 3 times a week, depending on my schedule. (Q11: medical*
596 *personnel, performance feedback, high BMI)*

597 *I run, about once a week, and once a week I go for a spinning class, and in the*
598 *weekend when the weather is ok I'm cycling a lot. (Q12: Administrative personnel,*
599 *performance feedback, medium BMI)*

600 *Well, we have a dog, so I walk multiple times a day. And I do Pilates, which is good*
601 *for my body strength, but I can't really see it in my Fitbit (Q13: Medical personnel,*
602 *performance feedback, low BMI)*

603 Even though their general exercise levels outside of work are comparable, the reasons to alter
604 the amount of exercise are different.

605 **4.5.2 BMI, developmental feedback, and Home Health Autonomy**

606 In this section, we focus on employees with high BMIs who received developmental
607 feedback, and we aim to shed light on why their perceived autonomy to self-regulate their
608 health in their private time declined, while it remained stable in working hours.

609 First, employees with both high and low BMIs that received developmental feedback reported
610 becoming aware of more opportunities to self-regulate their health-related behavior in the
611 workplace:

612 *Yes, well, due to that Fitbit, I no longer go to the restaurant to have lunch or dinner,*
613 *just to not be tempted anymore regarding food. (Q14: Administrative personnel,*
614 *development feedback, high BMI)*

615 *Yes, with that Fitbit, well, you see the steps, [...] and then I consciously thought, when*
616 *colleagues were taking the elevator, no, I'll take the stairs. (Q15: Medical personnel,*
617 *development feedback, medium BMI)*

618 However, employees with high BMIs report negative emotions linked to receiving feedback
619 on their health-related behavior:

620 *I recall that at some point we received an e-mail including norm groups [regarding*
621 *activity levels] [...] and then I really felt miserable, because I didn't fit in those*
622 *groups. It was great for people who had high step counts, but for people with low step*
623 *counts that wasn't nice at all. (Q16: Medical personnel, developmental feedback, high*
624 *BMI)*

625 The advice they received as part of the developmental feedback was aimed at their work
626 situation but, due to its general nature, it could also apply to their private situations, as
627 reported by some employees noting that the 'health responsibility' was being shifted from
628 work to home. However, whereas employees with low and medium BMIs commented on this
629 work-home shift in more neutral terms, employees with high BMIs were more negative:

630 *Well, when I had to get some groceries, I started to walk. And I'm taking the bicycle*
631 *more often now, whenever I have to get something in our village. Before, I took the*
632 *car, but I'm a lot more conscious about that now. (Q17: Medical personnel,*
633 *development feedback, medium BMI)*

634 *Well, [...] our whole company has to be healthy, and we all have to be good role*
635 *models. [...] And then I start thinking: What's next? Do I have to lose 20 kilograms of*
636 *weight, because otherwise I can't work here? Because I'm not a good role model?*
637 *(Q18: Medical personnel, developmental feedback, high BMI)*

638 This negative labelling of the attention to self-regulation of health-related behavior even in
639 private time was projected onto the fitness opportunities that the employers provided after
640 working hours: these are experienced as stigmatizing by employees with high BMIs. These
641 employees indicate that they sometimes feel they are being watched and judged in their daily
642 job, and feel as if the health programs offered by the employer after working hours are only fit
643 for non-obese colleagues:

644 *I know I can join a company fitness class, [...] but I'm afraid to do so. Because, who*
645 *does that? All those trained bodies! I'm not going to stand amidst them, I really won't.*
646 *(Q19: Medical personnel, developmental feedback, high BMI)*

647 *And then they are supporting 'the week of taking the stairs' [...], but then, when I'm*
648 *standing in front of the elevator, people tend to say "Oh, are you taking the elevator?*
649 *We are taking the stairs!"". That feels terrible. Really terrible. (Q20: Medical*
650 *personnel, developmental feedback, high BMI)*

651 This supplementary analysis of additional data has provided some insight into the reasons
652 why employees with high BMI respond differently to HSMA feedback than employees with
653 lower BMI.

654 High BMI employees in the performance feedback group attach more salience to the provided
655 norms and standards for healthy behavior, and experience more negative emotions when not
656 reaching the norm, than employees with low BMIs. Further, they report that they increasingly
657 notice limitations that stop them increasing their daily exercise.

658 Under the developmental feedback conditions, we see that both low and high BMI employees
659 see more opportunities to change their workplace behavior, and both are aware that the
660 responsibility for health at work to an extent shifts to the home environment. However,
661 whereas employees with low BMIs comment about this shift in neutral terms, employees with
662 high BMIs see this negatively. Further, the health promotion programs offered by the
663 employer after working hours are frowned upon by those with high BMIs because they feel
664 judged by these programs.

665 **5 Discussion**

666 **5.1 Discussion of the results**

667 This study provides several new insights regarding the use of HSMA in the workplace and
668 their influence on employees' autonomy to regulate their own health-related behavior. We
669 will first summarize the results of our study, after which we will discuss the theoretical and
670 practical contributions. We also present some limitations and potential directions for future
671 research.

672 This study shows that the use of HSMA, such as the Fitbit, does not influence employees'
673 perceived autonomy in self-regulating their health-related behavior at the workplace, i.e. their
674 work health autonomy (WHA), whereas it does reduce this perceived autonomy in the private
675 situation, i.e. home health autonomy (HHA). Looking at the effects of the type of feedback
676 that participants received, we found that adding developmental feedback to performance
677 feedback marginally enhanced the experienced WHA, but had no impact on HHA. Finally, we
678 looked at the impact of using BMI as a single proxy for health status on these results, and we
679 found that the effects of HSMA on both WHA and HHA were negatively affected by BMI.
680 That is, employees with a higher BMI suffered a greater loss of perceived autonomy in self-
681 managing their health. Further, employees with a low BMI who received performance
682 feedback experienced a relatively smaller loss of WHA than those with higher BMIs, and also
683 reported an increase in HHA. The combined effects of feedback focus and BMI showed that
684 the addition of developmental feedback mitigates the negative effects of HSMA on WHA for
685 employees with high BMIs, but at the same time decreases the HHA for these employees.

686 To better understand the influence of feedback focus and BMI interaction effects, we
687 conducted additional interviews with participants with various BMIs. It showed that
688 employees with high BMIs experienced, for several reasons, relatively less autonomy in self-
689 regulating their health-related behavior in both the home and work situation. First, they tend
690 to assign more salience to the general norms provided (i.e. walking 10,000 steps per day) than
691 employees with lower BMIs. Employees with a low BMI experience the norm as a loose
692 guideline, whereas people with a high BMI consider it as an important and strict norm that
693 they are difficult to meet. When employees with high BMI then do not reach this norm, they
694 experience negative emotions, and they express that they become increasingly aware of the
695 limitations imposed by their surroundings that prevent them from reaching the norm. Further,

696 employees with a low BMI consider healthy behavior part of their lifestyle whether at work or
697 at home, whereas employees with a high BMI strictly separate these environments. As such,
698 employees with high BMIs seem to allocate the feelings associated with receiving feedback
699 from the HSMA to only one environment at a time, either at work or at home.

700 The present research has several implications for an appropriate and effective use of HSMAs,
701 especially for users that are deemed less healthy. This is particularly of concern since HSMA-
702 based workplace health programs are often implemented to specifically target these high risk
703 groups. Our results do not confirm the general assumption underlying HSMAs that their use
704 increases an individual's autonomy to self-regulate their health-related behavior (43,44).
705 Previous authors have suggested that while self-management tools may have the intention to
706 'liberate' users, these, paradoxically, may impose autonomy (45). Using an HSMA as part of
707 a workplace health promotion program tends to assume that users will feel autonomous and
708 able to change behavior in a direction that is reflected in predefined norms set by health
709 professionals (46). However, our empirical evidence indicates that users with a high BMI do
710 not experience this elevated autonomy and are also likely to identify more issues that prevent
711 them from optimally using the HSMAs. Our study is the first to observe this loss of perceived
712 autonomy in an experimental setting, albeit that these findings are in line with findings
713 reported by Puhl and Heuer (32) that obesity stigma impedes the effective use of public health
714 interventions. The present results are also consistent with the felt fear for a loss of autonomy
715 expressed by less healthy employees subject to preventive health measures by their employer
716 (3).

717 Regarding feedback focus, our findings show that perceived autonomy is not automatically
718 enhanced by providing developmental feedback (in addition to performance feedback usually
719 provided by HSMAs), even though the literature suggests that its goal-setting and future-
720 oriented nature should have positive effects on autonomy (20,47). Interestingly, we also found
721 that performance feedback alone was sufficient to increase the HHA of employees with low
722 BMIs (see Figure 2), meaning that under certain conditions performance feedback can in itself
723 be autonomy-enhancing. If we relate this to our initial ideas on perceived employee autonomy
724 regarding health self-regulation, we see that these employees do not seem to feel as if
725 autonomy is being imposed upon them (45), but rather that the direction in which the self-
726 management information points them accords with their own beliefs, thereby increasing their
727 capacity to autonomously change or continue their behavior.

728 The interaction effects of feedback focus and BMI suggest that participants with high BMIs
729 attribute more salience to the norms implied by the HSMAs (e.g., 10,000 steps per day) and
730 have more negative feelings about not reaching these norms than those with lower BMIs. This
731 is in line with previous research on weight stigma and lifestyle changes indicating that
732 overweight individuals have more difficulties in pursuing and persevering with lifestyle
733 changes, potentially leading to greater self-stigmatization (31,48). However, we saw that the
734 addition of developmental feedback seems to mitigate the negative effects of HSMAs on
735 WHA. This can be explained by the future-oriented and goal-setting nature of developmental
736 feedback (20,47), with feedback messages including concrete advice on how to alter ones'
737 health-related behavior in the workplace, and tips on how to set and reach realistic goals
738 through everyday actions.

739 These messages take away the experienced limitations in the workplace, because they actively
740 offer a range of possibilities to exercise at work. Thereby, the negative emotions associated
741 with the performance feedback are mitigated. Because this developmental feedback was
742 focused on self-regulation of health behavior in the workplace and the performance feedback

743 still highlighted that the employee did not meet the norms, the negative emotions about failing
744 to meet the norms seem to be shifted from the workplace to home resulting in lower levels of
745 HHA. Accordingly, high-BMI employees do not communicate with colleagues about their
746 personal health goals, and do not seem to compensate for a lack of exercise in the workplace
747 by additional exercise in the home environment. The differential findings for WHA and HHA
748 for employees with high BMI confirm our initial idea that, in the case of workplace health
749 promotion programs, autonomy regarding health self-regulation cannot be viewed as a single
750 construct, but reflects the distinct aspects of WHA and HHA.

751 **5.2 Practical implications**

752 Our study shows that the use of HSMAs that are provided by the employer may cause harm
753 for employees with high BMI, and that these harms may be mitigated by changing the type of
754 feedback. Because the BMI of employees is a given factor when implementing a work health
755 promotion program using HSMAs, we suggest that the negative effects of HSMAs should
756 mainly be mitigated by thoughtful and inclusive implementation of these programs. Our study
757 shows that HSMA usage can decrease employees' perceived autonomy to self-regulate their
758 health-related behavior. In order to respect the autonomy of employees using HSMAs, the
759 HSMA should not be a stand-alone tool but be embedded in a work health promotion program
760 that enables employees to gradually change their behavior according to their own beliefs and
761 change capacity. In our study, we saw that providing users with developmental feedback in
762 addition to performance feedback is a step in the right direction, but also lifestyle coaching
763 and flexible goal-setting could be considered as ways to increase the experienced feasibility of
764 lifestyle changes for less healthy employees (2,31), thereby increasing the autonomy of
765 employees to pursue their health goals.

766 We also observed an increase in experienced stigma, which our high BMI respondents
767 described as occurring because they experience an imbalance between attention to physical
768 versus mental health, and the use of general norms for healthy behavior instead of
769 personalized norms and goals. The literature suggests these pitfalls can be avoided in both the
770 development phase of health promotion programs, by including value levers in the design
771 process (49), and the implementation phase, by using groups of employees and other
772 stakeholders to address and evaluate (morally) relevant features and issues of the program
773 (34).

774 Our study shows that employees with low BMIs benefit from performance feedback, but not
775 from the additional developmental feedback. Therefore, we are less hesitant in recommending
776 HSMAs for this group of employees, even if these HSMAs do not offer flexible goal-setting
777 or other ways to personalize the feedback. We do however believe that employees with low
778 BMIs may still benefit from additional personal coaching or supervision in altering their
779 health-related behaviors because a low BMI does not necessarily equate to a healthy lifestyle.

780 **5.3 Limitations**

781 Despite these relevant and interesting findings, this study has certain limitations that should
782 be acknowledged. Given the nature of the HSMA, we have not been able to construct a
783 control group that used the HSMA but did not receive feedback in addition to our two
784 experimental groups. Since the HSMA gives continuous feedback, it is not possible to give
785 some people a "placebo HSMA" since the lack of feedback would tell them immediately that
786 they were in the placebo condition. Instead, we used a within-subjects design, comparing
787 participants to their own pre-test characteristics. We have tried to limit the impact of the work

788 environment as much as possible, by ensuring that work health promotion programs were not
789 started, altered, or stopped during the experimental period.

790 The use of BMI as a proxy of health status in health research is much discussed (32,50). For
791 the present study, a relevant question is whether BMI sufficiently captures the differences in
792 perceptions of health promotion interventions between individuals who consider themselves
793 'healthy' or 'unhealthy'. Health promotion interventions may be experienced very differently
794 by individuals who feel like they only need to maintain their current health versus individuals
795 who face large behavioral changes in order to improve unhealthy conditions. A relevant
796 question is whether BMI is a valid operationalization of these individual differences in health
797 condition. We have adopted BMI as a suitable proxy of health because it has been proposed as
798 a holistic measure of health, has high predictive validity across many health outcomes, is
799 widely used in population and medical research, and can simply be self-reported by
800 participants (33). Moreover, BMI is a relevant health factor for the self-regulation of the
801 specific health-related behaviors (i.e., steps taken, stairs climbed, intensity of physical
802 activities) we focused on in the present study. We do however share the concerns about the
803 quality of BMI as an operationalization of people's health as discussed in literature (32,50)
804 and realize that its use is a limitation of the present research.

805 The HSMA that was used in the experiment showed the number of steps on the screen of the
806 HSMA, thereby sending performance feedback by default. We therefore chose to send
807 additional developmental feedback to the second experimental group, on top of the
808 performance feedback that was similar to the feedback received by the first experimental
809 group. This enabled us to evaluate the effects of additional developmental feedback. The
810 effect of only receiving developmental feedback however has not been studied.

811 Regarding the given feedback and norms, the feedback was limited to the general norm of
812 10,000 steps per day (51). Although this norm is widely known and accepted in society, it is
813 not without its critics in academia, and arguments are made to introduce other norms, such as
814 the Active 10 (52). Our reason for using the 10,000 steps norm was that this norm is widely
815 known throughout society, including to the vast majority of our study population, due to a
816 large number of public health initiatives and the widespread availability of activity trackers.

817 Since the employees that participated in the experiment registered voluntarily, it is likely that
818 these employees had an above-average interest in health and healthy behavior, or in changing
819 their own lifestyle. This selection bias is however comparable with the selection bias that
820 occurs when this type of workplace health promotion program is introduced in a regular
821 working environment, because these programs are offered on a voluntary basis. Therefore, we
822 believe this selection bias has no significant impact on the outcomes.

823 Since the experiment took place in a health care institution, there is a possibility that our
824 participants had an idiosyncratic view on employee health and public health that is different
825 from that of employees in other occupations performed in other types of organizations.
826 However, given that the spread across the BMI spectrum in our sample is quite comparable
827 with that of the average population (53), and the fact that 14% of the Dutch employees are
828 employed in the health care industry (54), we do not think that the participants included in our
829 sample would differ much from the general population in their responses to HSMA's and
830 autonomy experiences. Notwithstanding, future research is needed to examine the
831 generalizability of the present results to other occupations and other types of organizations.

832 **5.4 Areas for future research**

833 The different effects of HSMA use on WHA and HHA for employees with high BMIs are
834 hard to explain. The qualitative results suggest that employees with a high BMI make a clear
835 distinction between their health-related behaviors at work and at home, whereas those with a
836 lower BMI do not. Although we have not found other examples of this type of
837 compartmentalization of health-related behavior, we believe this finding offers interesting
838 insights into the workings of BMI, health, and lifestyle changes in the work environment, and
839 we would recommend additional high-quality evaluative studies to further explore and explain
840 these mechanisms.

841 In order to increase the likelihood of success in the use of employer-provided HSMAs, studies
842 should further explore the effects of different types of feedback on employees. Our study
843 shows that adding developmental feedback generates different reactions regarding perceived
844 employee autonomy than when only performance-related feedback is offered. Future
845 experiments might remove performance feedback and only offer developmental feedback, and
846 might use different feedback media such as text messages, personal feedback, or an app with
847 additional information. In this context, attention must be paid to the use of motivational
848 techniques that are currently used in HSMAs (such as challenges with other persons, or
849 publishing your data on social media) and the effect of these motivational techniques on the
850 autonomy and privacy of the users.

851 **6 Conclusions**

852 This article provides insights into the execution and outcomes of an experimental field study
853 focused on the effects of HSMAs in the workplace. Using both quantitative data and
854 information from a series of interviews, we have extended the understanding of employee
855 autonomy regarding health self-regulation.

856 Generally, the use of HSMAs is viewed positively on the basis that they will enhance users'
857 autonomy in self-regulating their behavior. However, our empirical study shows that this
858 claim underlying the use of HSMAs at work is unjustified: the use of an HSMA does not
859 significantly increase perceived autonomy, and even reduces it for less healthy employees.
860 Nevertheless, the type of feedback usually given by HSMAs is not by definition harmful: the
861 majority of the study population did not experience any negative effects from receiving only
862 performance feedback. Developmental feedback can mitigate some of the negative effects
863 shown among high-BMI participants, although it also transfers some of the negative effects to
864 the home situation. These findings on the mitigation and transfer of the negative effects of
865 HSMAs on the perceived autonomy of employees to self-regulate health-related behavior
866 show a need for caution by employers, and reveal a need for further research on the
867 responsible implementation of HSMAs in the workplace.

868 **7 Author Contributions**

869 AB designed the experiment and collected the data. AB and OJ analyzed the quantitative data.
870 Interview protocols were drawn by AB, EM, and MB. Analysis of the interview data was
871 done by AB and MB. AB drafted the manuscript under supervision from HW, OJ, EM and
872 MB.

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882 **10 Conflict of Interest**

883 The authors declare that the research was conducted in the absence of any commercial or
884 financial relationships that could be construed as a potential conflict of interest.

885 **11 Bibliography**

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1078 **Tables**

1079 **Table 1:** Results of Factor Analysis for WHA and HHA

Items	WHA	HHA
<i>Work Health Autonomy</i>		
In my work, I have the opportunity to plan my work activities such that they will benefit my health	0,869	-0,067
I can independently decide how I want to take my health into account in the execution of my work	0,860	-0,069
I can decide how to execute individual work tasks in the most healthy way	0,843	0,063
In my workplace, I have the freedom to take initiatives that benefit my health	0,840	0,076
<i>Home Health Autonomy</i>		
In my private time (outside of work), I feel totally free to decide whether or not I want to do something about exercise and health	0,094	0,701
I feel pressured by my employer to include exercise and health in the planning of my private activities (R)	-0,109	0,854
My employer restricts me in my freedom regarding how I deal with exercise and health in my private time (R)	0,002	0,869
Eigenvalues	2,939	1,986
Percentage Explained Variance	41,98	28,37
Cronbach's Alpha	0.871	0.730

1080 Note: (R) indicates a reverse-worded item.

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1082 **Table 2: ANOVA results**

	Sum of Squares	df	Mean Square	F	Sig.
Home Health Autonomy pre-test	0.007	1	0.007	0.019	0.890
Work Health Autonomy pre-test	0.109	1	0.109	0.127	0.722
HSMA Experience	0.094	1	0.094	0.374	0.542
Year of Birth	4.588	1	4.588	0.041	0.839
Education Level	0.189	1	0.189	0.164	0.686
BMI	23.313	1	23.313	1.904	0.171
Tenure	54.932	1	54.932	0.502	0.480
Gender	0.028	1	0.028	0.207	0.650

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In review

Table 3. Means, standard deviations, and zero-order Pearson correlations for variables (N=102).

	Mean	SD	HHA pre-test	HHA post-test	WHA pre-test	HHA post-test	Feedback type	BMI	HSMA experience	Type of job	Year of birth	Education level	Tenure
HHA pre-test	4.62	0.61	1										
HHA post-test	4.34	0.79	.351**	1									
WHA pre-test	3.44	0.92	0.031	-0.013	1								
WHA post-test	3.54	0.90	0.019	0.104	.635**	1							
Feedback type¹	0.51	0.50	-0.014	0.009	-0.036	0.073	1						
BMI	24.48	3.51	-.277**	-.287**	0.060	-0.082	0.137	1					
HSMA experience²	0.45	0.50	0.119	-0.033	0.054	-0.058	0.061	0.153	1				
Type of job³	0.56	0.50	-0.118	-0.199	-0.081	0.037	0.094	0.037	0.042	1			
Year of birth	1971.55	10.46	-0.159	0.012	0.038	-0.053	-0.021	-0.014	0.123	.284**	1		
Education level⁴	4.70	1.07	0.039	0.093	0.072	-0.026	-0.040	-0.072	0.166	-0.019	0.202	1	
Tenure	11.88	10.43	-0.075	-0.031	-0.096	-0.002	0.071	0.034	-0.123	-0.078	-.558**	-.429**	1

*. Correlation is significant at the 0.05 level (2-tailed)
 **. Correlation is significant at the 0.01 level (2-tailed)
 1. 0 is performance feedback, 1 is development feedback
 2. 0 is no previous experience, 1 means participant has used/uses an HSMA
 3. 0 is mainly office work, 1 is physically active work
 4. Range is 0 to 6, 0-1 reflects low education level, 6 is a university degree

Table 4. Results of paired-sample t tests.

	Pretest		Posttest		t	df	p
	Mean	SD	Mean	SD			
Work Health Autonomy	3.43	.93	3.53	.90	1.226	97	.223
Home Health Autonomy	4.61	.61	4.35	.79	-3.184	98	.002

In review

Table 5. Regression results for work health autonomy and home health autonomy.

Predictor	T2 Work health autonomy				T2 Home health autonomy			
	Model 1		Model 2		Model 1		Model 2	
	b	t	b	t	b	t	b	T
Constant	3.54	51.77***	3.52	51.57***	4.34	59.99***	4.37	62.21***
Autonomy pretest	.57	8.22***	.58	8.43***	.23	2.98**	.23	3.15**
Feedback	.10	1.44†	.10	1.44†	.03	.44	.04	.50
BMI	-.12	-1.73*	-.10	-1.49†	-.17	-2.16*	-.19-	2.62**
Feedback * BMI			.12	1.75*			-.21	-3.00**
R₂	.42		.43		.16		.23	
Adjusted R₂	.40		.41		.13		.20	
F	23.29***		18.61***		6.18***		7.26***	

†p < .10, *p < .05, **p < .01, ***p < .001, one-tailed tests.

Appendix 1: Examples of feedback messages

Performance feedback condition

Feedback on request (available through the Fitbit One):

- Current daily step count
- Current number of stairs taken
- Estimated number of calories burned today
- Estimated distance walked today

Feedback by e-mail (sent on average once a week):

- Daily step count for the last 7 days
- Daily number of stairs taken for the last 7 days
- Number of minutes per day of daily activity (low, medium or high intensity)

Developmental feedback condition

Feedback on request (available through the Fitbit One):

- Current daily step count
- Current number of stairs taken
- Estimated number of calories burned today
- Estimated distance walked today

Feedback by e-mail (sent on average once a week):

- Daily step count for the last 7 days
- Daily number of stairs taken for the last 7 days
- Number of minutes per day of daily activity (low, medium or high intensity)

Added in week 1:

- Information on low, medium and high intensity activity
 - o Feedback on activity levels
 - o Advice on how to alter activity levels
 - o Link to website with more information about these activity levels

Added in week 2:

- Information on medium intensity activity and increasing physical activity
 - o Feedback on medium intensity activity level
 - o Information about activities that are of medium intensity
 - o Advice on how to set goals and reach goals regarding physical activity levels

Added in week 3:

- Information on high intensity activity and exercising together
 - o Feedback on high intensity activity level
 - o Information on how exercising with others can affect and improve behavior
 - o Link to website where people can find a 'Bewegmaatje' (someone to exercise with)

Added in week 4:

- Information on continuing behavioral change
 - Feedback on activity levels
 - Information on how to persist behavioral change
 - Mitigation strategies to avoid risks that keep one from exercising

In review

Figure 1.JPEG

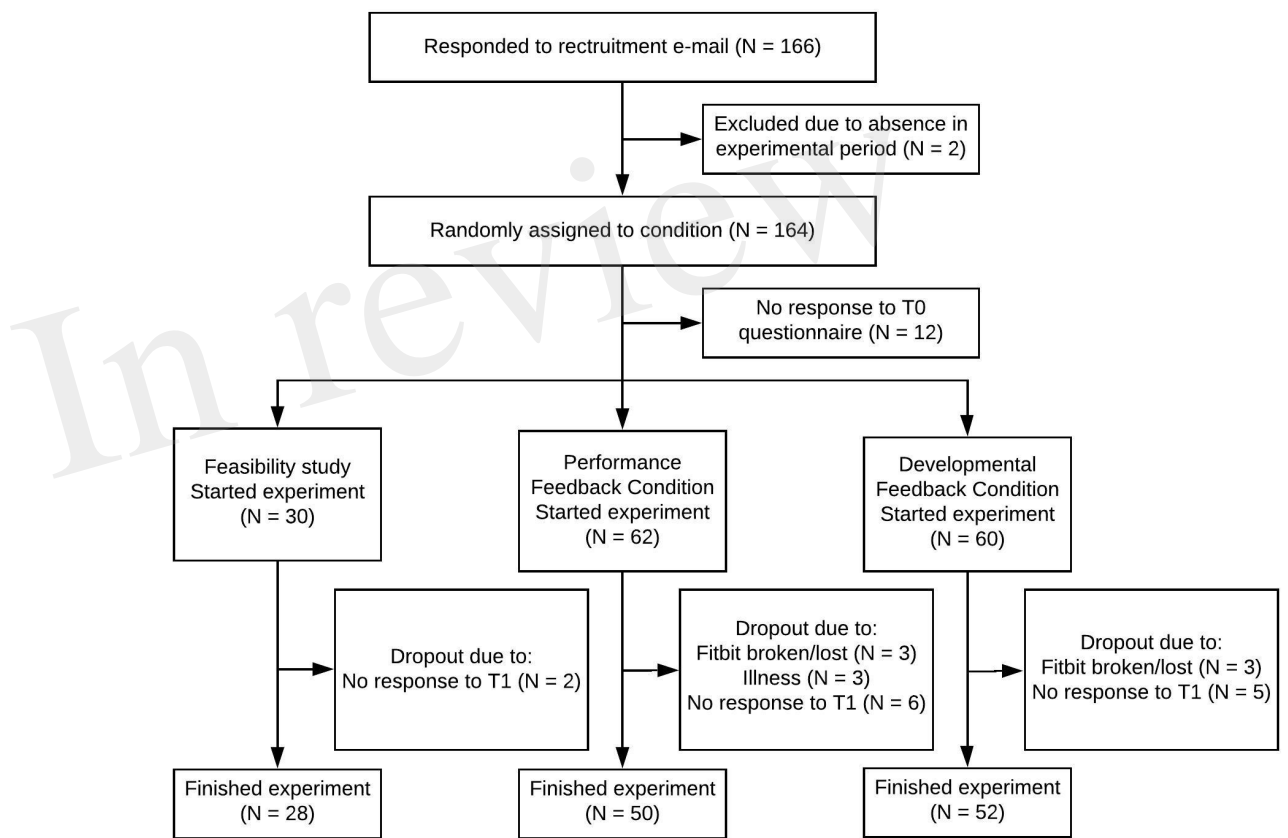


Figure 2.TIFF

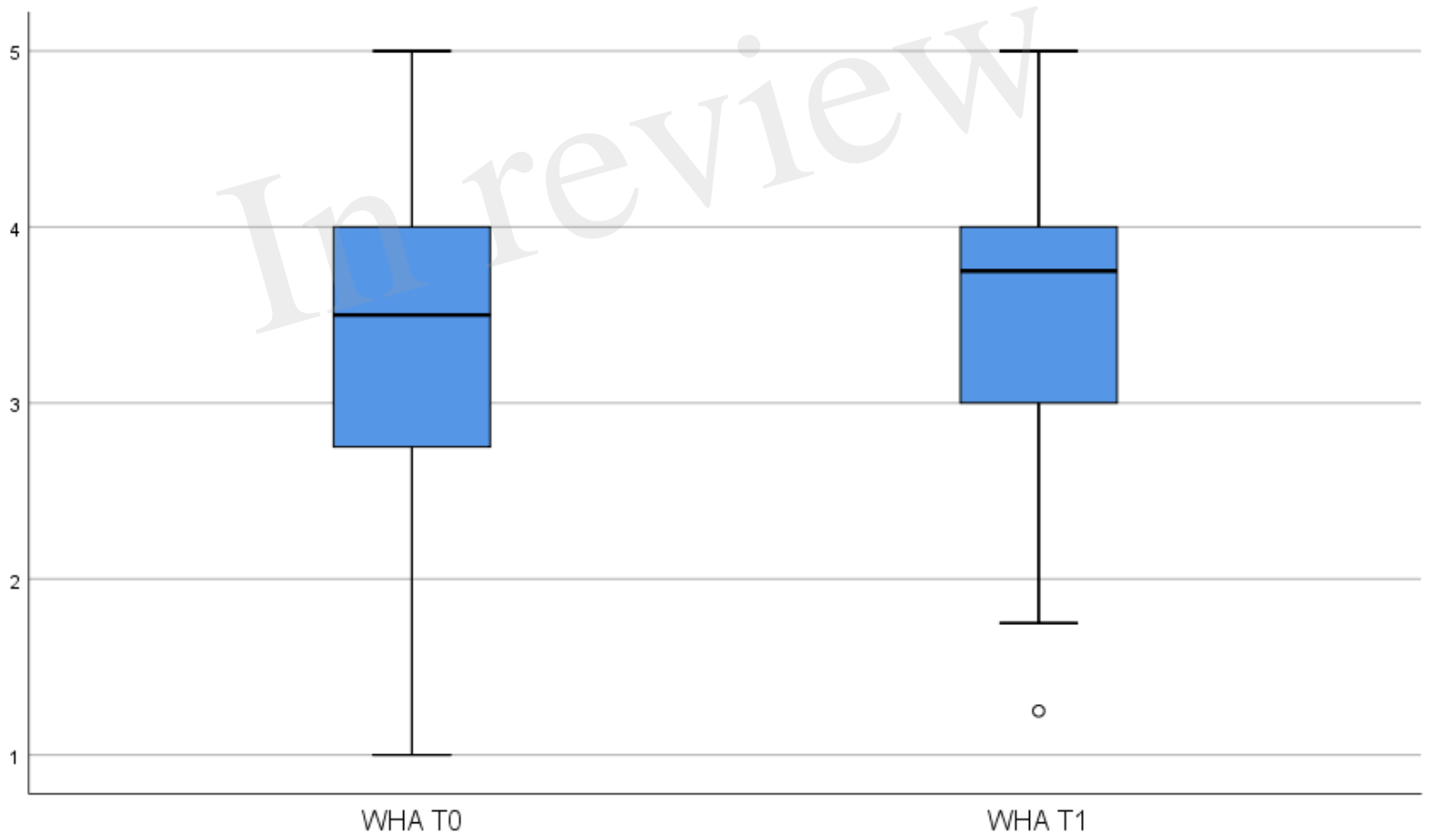


Figure 3.TIFF

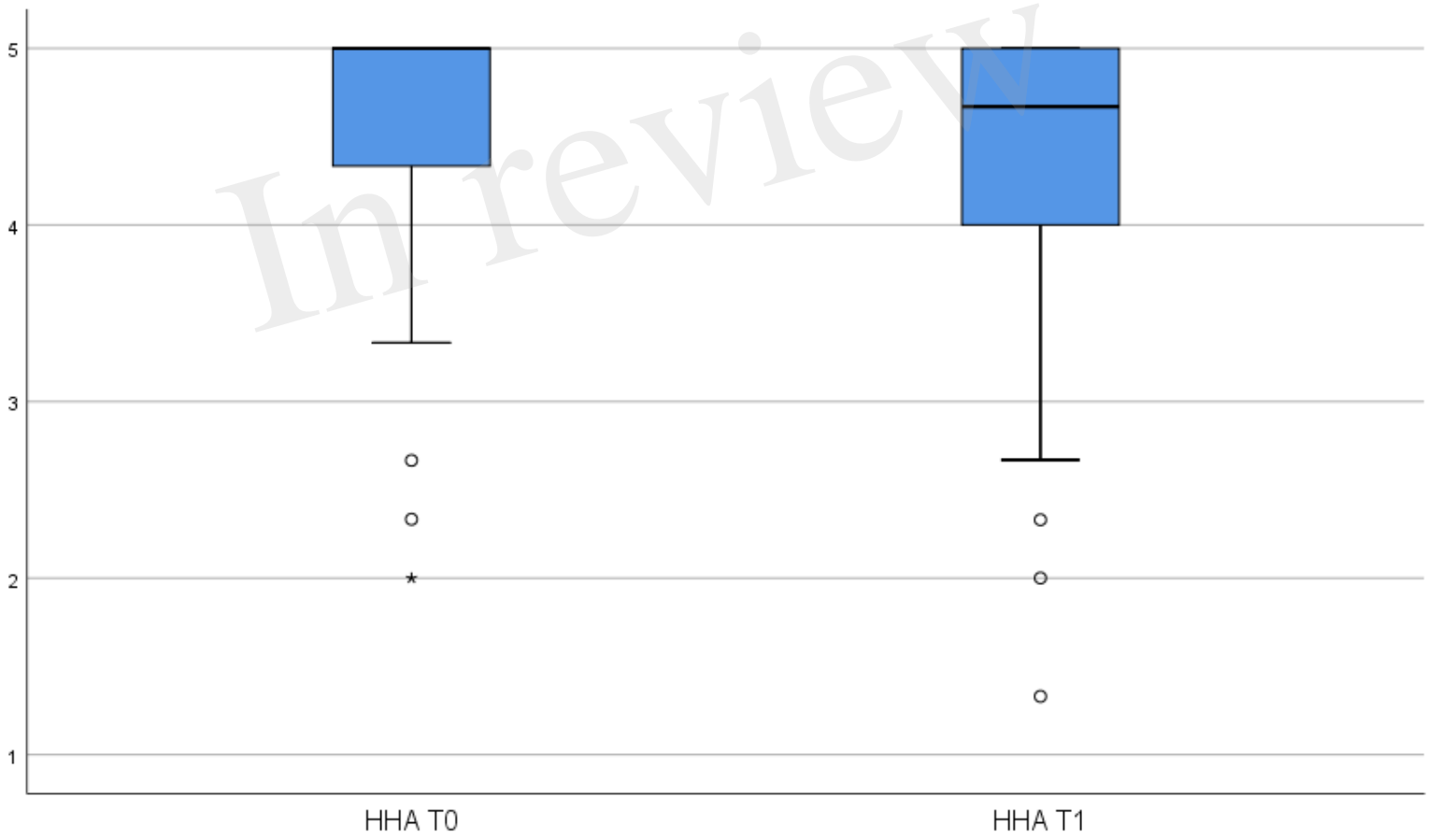


Figure 4.TIFF

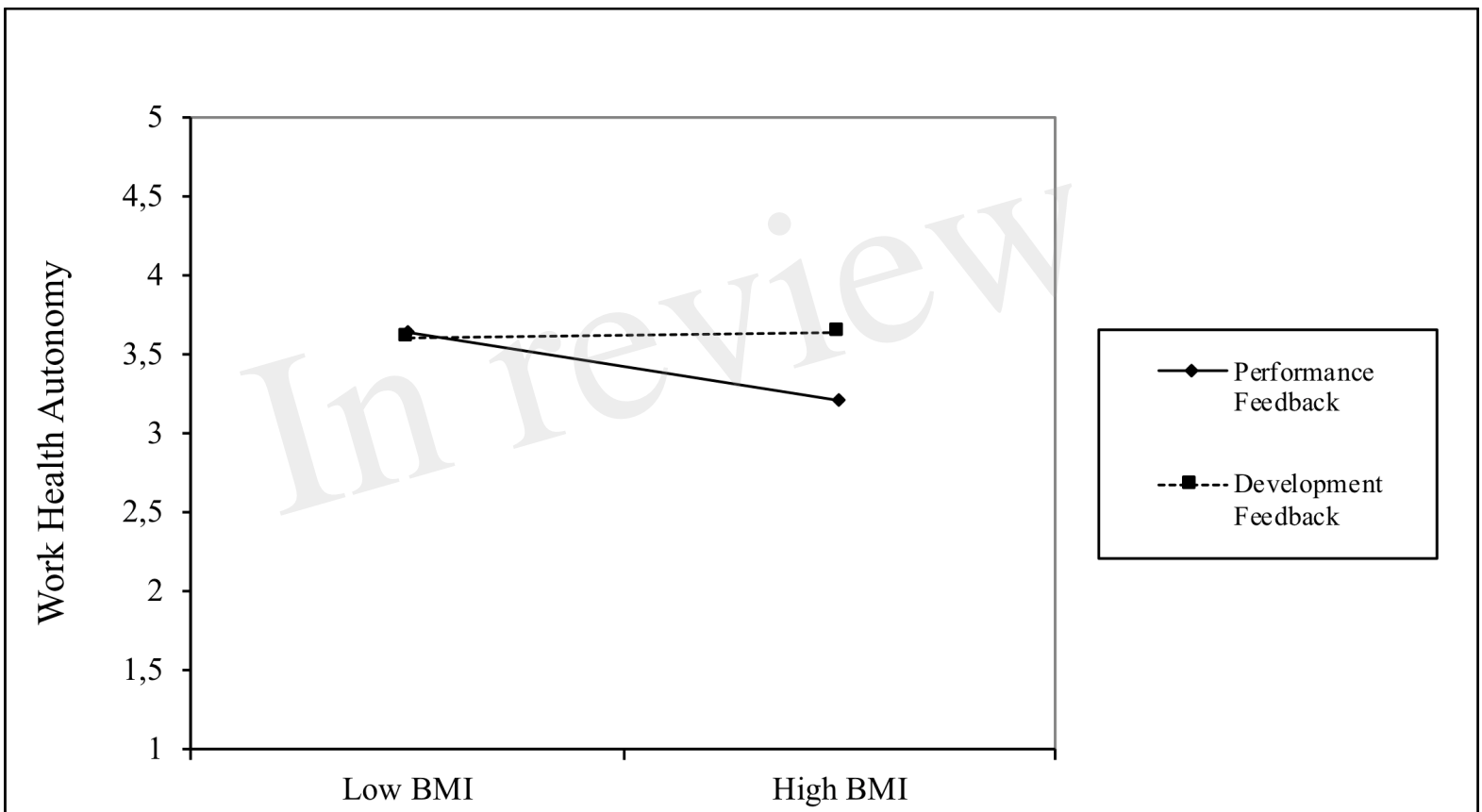


Figure 5.TIFF

